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5TH EDITION

How not to bring COVID-19 when we return to WORK



Dear All

As we all prepare to trickle back into offices, here are strategies to keep the virus at bay;

'FOUR PILLARS' TO SUPPORT RETURN TO NORMALCY'

- Distancing
- Hygiene
- Screening
- Masks

Preventive measures to be taken by offices;

- \Rightarrow Thermal scanners at entry points
- \Rightarrow Mandatory placing of Hand Sanitizers
- \Rightarrow Discourage entry of Visitors
- \Rightarrow Meetings, as far as possible, should be done thru video-conferencing
- \Rightarrow Ensure proper cleaning and frequent sanitization of workplace, particularly frequently touched surfaces
- \Rightarrow Ensure regular supply of hand sanitizers, soap and running water in washrooms
- \Rightarrow Close all Gyms/recreation centers located inside
- \Rightarrow Any staff suffering from flu-like illness should not attend office and seek immediate medical advice
- ⇒ Staff requesting home quarantine based on containment zone activities in their areas, should be permitted to work from home

Source: New Yorker, media reports

5TH EDITION

Herco Freight - Logistics Solutions



Dear Partners,

50 years of experience have taught us a lot, especially adaptability and flexibility during time like these. Here at Herco Freight, we strive to provide the best services to our customers, who are seeking alternatives due to the increasing rates worldwide.

Strategically, we have invested in precise tools that can assist agents by obtaining a rapid quote and consequently closing more deals. We have developed a tool called EXPREÇO (<u>www.expreco.net</u>), where our pricing team has multiple airline rates on hand, from the United Stated to any other country in the world, thus providing a speedy and satisfactory turnaround time. Our goal with EXPREÇO is to support our network and being a step ahead of the competition, for free.

Furthermore, during the pandemic the rates to Latin American from China have become prohibitive, from an average of \$3.50 per kilo to \$15.00 per kilo, which has raised many challenges to importers. We have implemented a solution, commonly used in the 90s, Sea+Air. The Sea+Air solution provides a reasonable transit time, space accommodation and fair prices from Asia to Latin America.

We are ready to provide efficient operation, flexibility and exceptional above average customer support especially during uncertain times to our customers and agent network. For additional information our team is available by email at <u>pricing@hercoinc.com</u>, phone +1(305)888-5191 or through social media at <u>@HercoFreight</u>.

SPANISH: <u>https://youtu.be/Blgzle5rXUI</u> PORTUGUESE: <u>https://youtu.be/18zR5uIIDTQ</u>

Ricardo Sato – Business Development Director Herco Freight

Business Update—Logimax S.R.L., ARGENTINA

Extensions for the concessions of the terminals of the Port of Buenos Aires, guaranteeing the continuity of all jobs.

After countless meetings coordinated by the Ministry of Transport and the General Administration of Ports, in which representatives of all sectors of the Port Community participate, an extension was agreed on the concessions of the terminals of the only federal port in the country, guaranteeing the continuity of all jobs.



The extensions extend the operation of the Buenos Aires Port for 24 months, with the aim of continuing to guarantee, in addition to jobs, Argentine production and foreign trade; While progress is being made with the specifications for the new so-called tender for the Port of Buenos Aires, which will have as its central axes the modernization and competitiveness of the country's main port.

Instructed by the Minister of Transport, the head of the AGP, José Beni, signed with the representatives of the operators, the agreements that representatives of the port operation until May 2022.

Source—Maritime Magazine

Logimax S.R.L. www.logi-max.com

Business Update—Logimax S.R.L., ARGENTINA Airlines reinvent themselves to survive IATA estimated heavy losses, so airlines worldwide are adopting various variants to alleviate the crisis and continue operating. Airlines reinvent themselves to survive the coronavirus. -The COVID-19 pandemic put the entire world in check, but among the big ones affected are airlines around the world, which reinvent themselves and look everywhere for the resources necessary to survive and avoid the imminent cuts in personnel. Most specialists agree that after the coronavirus the air transport industry will no longer be the same, because what is happening globally is very different from previous crises and will leave damage that, at least, will take vears to overcome. . "The impact was much more severe than anything we have experienced," said the executive president of the International Air Transport Association (IATA), Alexandre de Juniac, a few days ago. IATA, in its forecast for April 14, estimated that revenue from air tickets will decrease by US \$ 314,000 million in 2020, a drop of 55% compared to 2019. That is why different variants are being valued worldwide to alleviate the crisis and keep the airlines operational. Aerolineas Argentinas merges with Austral Another different step was taken by Aerolineas Argentinas, which joined its operations to its subsidiary Austral, to try to overcome the crisis created by the new SARS-CoV-2 coronavirus. "We have decided to merge Aerolineas and Austral," said the owner of the airline Pablo Ceriani, on social networks. "The State invests in its flagship airline because it generates economic and social benefits that multiply the investment made, but in the face of a crisis as profound as that generated by the pandemic, even beneficial investments are adjusted to priorities," he said. The president of the flag carrier thus justified the merger with Austral, a company created in 1957 and nationalized in 1980, which carries out only domestic flights. The union of the two airlines, which operated independently, although they were under the same group, pursues "greater operational efficiency, will allow for more orderly growth and will generate savings of millions of dollars," added Ceriani. Source—Maritime Magazine Logimax S.R.L. www.logi-max.com

Business Update—BLG INTERNATIONAL FORWARDING, GERMANY

Dear Fellow HCL Members,

we trust that all of your colleagues and your families are doing well.

We as BLG International Forwarding GmbH & Co. KG Germany would like to send you an update about the actual situation in our company under these special circumstances.

Several colleagues of our company are working from home (home office) at this moment. Nevertheless, all our offices are still occupied with a skeleton staff. These are just pure measures of precaution. We offer the same level of service and communication to our esteemed fellow network members like usually.

However, we also have to face the actual limitations and restrictions from airlines, ocean carriers, etc., regarding reduced or cancelled capacities, operational and communication delays, higher rates, etc. due to these general, worldwide circumstances.

Unfortunately, at this moment, no special rates, general rates or former rate agreements from airlines are valid anymore until further notice. Hence, now we cannot reconfirm the rates, schedules, routings, etc. which might have been applicable before this situation.

Due to the actual situation, we need to check each inquiry, even small ones, case-by-case with concrete cargo details and shipping date and can just quote the actual ad hoc rate which carriers provides, accordingly. Some carriers are not answering their phones anymore. Therefore, we need to place the inquiries by email, and it might take a while to receive the replies from carriers, if at all. This also means that there might be some delays in receiving our quotations due to these circumstances.

We kindly request all our fellow members to furnish us with as much information as possible when you have any requests. Such as shipping date, cargo details, requested arrival date, etc.

Right now, the situation is just changing almost from one day to the other. We are monitoring the situation closely. We will keep you informed about any news of interest.

Let us cross our fingers that these times will go by, soon.

If you have any questions or concerns please do not hesitate to contact the undersigned.

Stay safe and healthy!

With kind regards BLG International Forwarding GmbH & Co. KG

Mr. Marco Jimenez Leffler International Agency Network Service - COSC Mail: <u>marco.jimenezleffler@blg.de</u> Inquiries: <u>COSC@blg.de</u> WWW: <u>www.blg-logistics.com/blg-international-forwarding</u>

VIM Agency LTD – a recap on HCL agent in Russia, Ukraine, Belarus and the Baltic States



Dear Network Partners,

VIM Agency Group of companies is located in Eastern Europe, covering 6 countries: **Estonia**, **Latvia**, **Lithuania**, **Belarus**, **Ukraine** and **Russian Federation**. We are proud to represent HCL Network in all these countries.

VIM Agency was established in 1991, straight after the collapse of Soviet Union to meet the demand of Eastern and Western costumers to service the post-Soviet area.

Until this day, we provide **freight forwarding services** in our region, including air freight, ocean freight, and road freight. We are also well known for our ability to arrange special deliveries, hand carries, and handle time- and temperaturesensitive shipments.

In Tallinn, Estonia, we have our **main hub** – it is a place where East meets West and where our **customs bonded warehouse** operates handling and storage of international shipments.

In Kiev, Ukraine, we also have a **customs bonded warehouse**, which enables us to handle freight shipments efficiently and quickly.

Being a family owned company, VIM Agency believes that each one of our offices is a valuable member of the family. During the COVID-19 challenge, all members of VIM are standing side by side to fight adverse effects of this disease.

In Estonia, Latvia and Lithuania the rate of the virus spread was very low according to the WHO, one of the lowest in Europe in fact, so we were ensuring normal and stable operations throughout this time.

In Russia and Ukraine, the spread rate is continuing to be quite high, and due to the size of countries, it is expected that the wave will be on-going.

Along these lines, all safety- and security-related measures were taken to ensure our operations in Russia and Ukraine are stabilised and optimised. We are glad to confirm that we are operating as normal, and we look forward to receiving your requests to handle shipments to and from our area.

We wish you health and stamina to last throughout this unstable time!

Best regards VIM Team



Covid 19-update effective 01June2020—Networx Global Logistics, Inc.

Manila, Philippines

To: All Our Valued Partners and Agents

Re: COVID-19 Update

Travel restrictions at NAIA, Philippines stay despite reduced quarantine implementation.

The Bureau of Immigration (BI) will continue to implement international flight travel restrictions at the Ninoy Aquino International Airport (NAIA) despite the lifting of the modified enhanced community quarantine (MECQ) in Metro Manila and nearby suburbs. It is being placed under general community quarantine (GCQ) effective 01June 2020.

Some International Airlines however have announced to have added flights to serve exports and imports of various commodities to/from middle east and Europe. Likewise it also serve as repatriation flights. This resulted to a steady high cost of airfreight charges since the start of Covid19 pandemic.

Networx GLI Team has served our clients without interruptions when the pandemic had started. Under GCQ implementation our office will still continue to implement Work From Home (WFH) and skeletal force except for operations that needs physical services when necessary. Our employees are our priority and we always ensure of their safety.

Looking forward to see all of you soon and share the experiences during this pandemic trials. Together we will win this battle. Keep safe and healthy everyone.

Regards;

Networx Global Logistics, Inc. Manila, Philippines Migs Cabreros migs.cabreros@networxglobal.net.ph

Introducing New Operations & Sales Manager—GLOBAL TRAFFIC LTD—Switzerland

Dear All

We are happy to welcome Mr. Andreas Greuter as new Manager Operation and Sales.

Andy is 44 years old, married and has 2 kids (age 16 and 14 years).

Actually, he started his apprenticeship already at ZRH-airport and since then he is doing airfreight since more then 25 years now. He has experience in general airfreight as well as in special products like oversize cargo, dangerous goods, projects and pharma, to mention just some of them.

After about 15 years doing airfreight for forwarding companies, he did also change the sides and was working for Cargolux one year. There he could learn a lot about full freighter aircrafts and loading oversize shipments.

As pharma station leader at Kühne + Nagel for 10 year's, he could collect a lot of know-how in This Product, with all it's spécial instructions and régulations.

Due to the fact that he was in the airfreight management already in his young years, he did learn a lot about leadership. He likes to work with people and is a team player.

His hobbies are playing Ice hockey, cooking, music and military modelling.

Andy is ready for serving the network! You can reach him by mail or phone.

a.greuter@globaltraffic.ch Phone direct +41 43 816 36 70

We wish Andy a good start in our company.

Roger Wolfsberger Senior Partner / CEO DIRECT: +41 43 816 36 74

r.wolfsberger@globaltraffic.ch

Finally at the tail end of Brown Marmorated Stink Bug (BMSB) Season!



Dear HCL Partners

As of the 31st May 2020 this will be the end of what seemed to be a "very lengthy" BMSB season. Until next time.... For those who don't know what a Brown Marmorated Stink bug is, here is a picture:



They are known for being a voracious feeder that damages vegetable crops, fruit and ornamental trees. It is known to feed on more than 300 hosts, including important agricultural crops, such as: apples.

It appears the past few years the BMSB Season has been extended. Next seasons BMSB is set to commence on the 1st of September 2020. We will have to wait until further information is released if the same target risk countries apply or if this will be changed in the upcoming season. Once the BMSB season 2020-2021 dates are confirmed with will send through and updated broadcast.

Please do not hesitate to contact should you have any queries or questions.

Kind Regards, The Team at DSH Global Logistic

Group Email: sales@dsharrington.com.au

We are Up and Running—Takelog Brazil



Dear HCL Partner

Under this unprecedented scenery of COVID-19 outbreak, it's essential that logistic chain keeps working for some sectors as medical, food and security equipment against the virus.

Takelog had adapted all structure according our government recommendations, we keep 100% of our operational team safe under home office in São Paulo, Santos, VCP and GRU airport.

The port and airport operation keep working with the impact of reduction of passenger flights.

Please consult us each shipment.

Best regards,

Fernando Alves Takelog Logistica de Comércio Exterior Tel.: (55 11) 3160-9028 Mob.: (55 11) 96905-3498

Skype: fernando.takelog

ECU Toronto office relocation







Date : April 27, 2020

ECU Toronto Office Relocation

Dear Valued Client,

We are pleased to inform you that with effect from May 25th 2020, our Toronto office will relocate to the following address. The main telephone and fax numbers remain unchanged.

ECU WORLDWIDE (Canada) 1804 ALSTEP DRIVE SUITE 209 MISSISSAUGA, ONT L5S 1W1

We look forwarder to your continued support

Thank you!

ECU Worldwide (Canada)



Contact us today at <u>ECUCanadaCS@ecuworldwide.com</u> 1(888)SHIP-ECU (744-7328) 26 Glorious Years in Airfreight Industry— Ahmad Abu Zayyad (ECU– LINE JORDAN)

Good Evening HCL Network...

26 Years ago; 22nd May 1994; was my first day working in the freight forwarding; Airfreight.

During those years; I have joined and worked in major global international networks holding several positions; starting from a clerk till I have become a certified airfreight instructor; technical and airfreight manager.

I have dealt with whatever can be imagined whether from commodities types; chartering; freighters; projects; logistics tenders; warehousing; packing; DG; RFQ's..Inbound; outbound & cross trade; and have wide experience in Courier business..

My last six years in our Remarkable outstanding Ecu W.W.; which I have decided it will be my last and will share and invest my long time experience in and give full support to the network to compete others to reach the horizon of this industry.

Whatever assist; support; idea; plan or info needed; please all can contact me at my cell or email as both available 24/7

Kind regards,

Ahmad Abu Zayyad

Airfreight Manager

ECU-LINE JORDAN LTD.

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Netting Update



THE AV VASHYA GROUP

A Reminder for everyone to follow deadline for payments as given in the Netting Calendar

2020	AIR NETTING CALENDAR							
	CNC SEND OUT	CNC SEND OUT	CNC SEND OUT	LAST DAY	FINAL DAY !	PAYMENTS FROM	SETTLE- MENT	
MONTH	FIRST PRE REPORT	2ND PRE REPORT	3RD PRE RE- PORT	PRE RE- PORTS	FINAL RE- PORTS WILL BE	PARTICI- PANTS HAVE	PAY OUT DAY	
				CAN BE SENT TO CNC	SENT BY CNC	TO BE WITH CNC	BY CNC	
	Friday	Monday	Tues- day	Wednes- day	Thursday	Friday	Friday	
JUNE	19	22	23	24	26	26	3-July	

5TH EDITION

Netting Update



SLOW PAYERS LIST

MALDIVES, Centurion Transport USA, Radiant Delivers

Below are the Open areas where Network is looking for active agents who can bring value in these areas. We prefer to incorporate new agents from recommendations received from within the Network agents

Look forward for your suggestions!

OPEN AREAS

- * Burkina Faso
- * Cameroon
- * Myanmar
- * Nicaragua

HOLIDAYS IN THE WORLD

Country	Date	Occasion
Hungary/Norway/Denmark		
Germany/Belgium/Spain	1st June	Whit Monday
Australia (only Fremantle)	1st June	West Australia Day
New Zealand	1st June	Queen's Birthday
Italy	2nd June	Republic Anniversary
Thailand	3rd June	H.M. Queen's Birthday
Srilanka	5th June	Poson Full Moon Poya Day
Malaysia	6th June	Agong's Birthday
Korea	6th June	Memorial day
Cyprus	8th June	Orthodox Whit Monday
Australia (MEL,SYD,ADL only)	8th June	Queen's Birthday
Haiti/Poland	11th June	Corpus Chriti
Philippines	12th June	Independence Day
S. Africa	16th June	Youth Day





Country	Date	Occasion
El Salvador	17th June	Father's Day
Sweeden	19th June	Midsummer Eve
Uruguay	19th June	Jose Artigas birthday
Finland/Sweden	20th June	Midsummer
Israel	21st June	June Solstice
Italy	24th June	Patron Saint's Day
Spain (BCN)	24th June	St John the Baptist
Hongkong	25th June	Tuen Ng Festival
Taiwan	25th June	Dragon Boat Festival
Slovenia	25th June	National Day
China	25th - 27th June	Dragon Boat Festival
Taiwan	25th - 28th June	Dragon Boat Festival
Chile	29th June	San Pedro and y San Pablo religious day
Egypt	30th June	Revolution Day Jun 30



