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## Message from HCL

Dear Members,

### Season's Greetings!

The countdown to our mega event in May 2026 has begun. Registration for participation in the global event remains open until **14 March 2026**. Thereafter, we will shift our focus to subsequent activities to ensure the event's success. We look forward to receiving your registration at the earliest, if not already completed.

We are also working on onboarding a few new members who are expected to join in March 2026. A detailed update will be published in our April newsletter.

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### Hapag Taking Over ZIM

In this era of consolidation, the news of Hapag-Lloyd taking over Israeli national carrier ZIM Integrated Shipping Services at a valuation of **\$4.2 billion** did not come as a surprise. Experts believe this development was inevitable.

However, ZIM employees at Israeli ports staged massive protests and halted all loading and unloading operations. The situation was eventually resolved following assurances from Hapag-Lloyd management. Only time will tell how effectively Hapag-Lloyd leverages this significant opportunity to strengthen its position in the global container shipping market.

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### Ukraine Port Capacity Reduced by Russian Airstrikes

According to Reuters, Russian airstrikes on Ukraine's Black Sea ports late last year have reduced their capacity and disrupted Ukrainian agricultural and mineral exports.

The Odesa region of southern Ukraine—home to a major shipping hub with terminals at Odesa, Chornomorsk, and Pivdennyi—has been under persistent attack since the early days of Russia's full-scale invasion in 2022. Despite this, Ukraine, which ships about **90%** of its exports through this hub, has managed to operate its own "maritime corridor," with vessels hugging the coast and keeping away Russia's fleet using naval drones.

However, Russia sharply increased the intensity of attacks on Black Sea ports in December, when President Vladimir Putin threatened to "cut Ukraine off from the sea." Russian strikes damaged **13 civilian vessels** in December—mostly bulk carriers used for transporting grain and iron ore, Ukraine's primary exports. This represented nearly **10%** of all vessels hit since the war began four years ago, according to Reuters calculations.

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We look forward to more peaceful times ahead.

Warm regards,  
**Subrata Mukhopadhyay**  
HCL Logistics Network

**HCL AGM 2026—Manila, Philippines**



**HCL AGM 2026**  
**MANILA, PHILIPPINES**  
**4<sup>TH</sup> MAY TO 7<sup>TH</sup> MAY 2026**  
**HOTEL FAIRMONT MAKATI**

**LAST AND FINAL BOARDING CALL**  
**Registration ends 14th March 2026**

**Sponsorship Opportunities:**

- Welcome Party - **SOLD OUT**
- Coffee Break - **AVAILABLE**
- Lanyards - **SOLD OUT**
- Conference Bags - **SOLD OUT**
- Pens - **SOLD OUT**

Stay tuned for more details!

**rsvp: [networkadmin@hcllogistics.eu](mailto:networkadmin@hcllogistics.eu)**

## HCL AGM 2026—Manila, Philippines

Please note that the last date for registration for participation is end of day on **14<sup>th</sup> March 2026**. We cannot extend the registration period further as we will then be preparing for other arrangements like one-on-one scheduling.

We are pleased to invite you to the **HCL Annual Global Meeting (AGM) 2026**, scheduled to be held from **4th May (Monday) to 7th May (Thursday), 2026** at **Hotel Fairmont Makati, Manila, Philippines**. We kindly request you to block these dates in your diary.

The meeting agenda will include:

- One-on-one business meetings
- Introduction of new members
- Presentations by interested members
- Social networking sessions
- Award ceremony

These activities are designed to help participants build long-lasting relationships, expand contacts, and form valuable partnerships.

We request you to complete your registration at the earliest. Kindly submit a **separate registration form for each participant** from your organization.

**Please note:** Submission of the registration form will be treated as **confirmation and acceptance of participation** in the AGM. We request you to carefully review all additional details mentioned in the registration form.

We sincerely solicit your active participation to make this annual event more meaningful and to generate greater business opportunities for all network members.

We look forward to receiving your response so that we may proceed with the necessary arrangements in a timely manner.

### **Hotel Details:**

#### **Fairmont Makati**

1, Raffles Drive, Makati Avenue  
Makati City, 1224 Metro Manila  
Philippines

We look forward to welcoming you to Manila.

## HCL AGM 2026—Manila, Philippines

### Conference Itinerary

Day	Date	Time Slots	Details
1	Monday, 4 <sup>th</sup> May 2026	1500 Hours Onwards 1700 Hours – 1900 Hours 1900 Hours – 2100 Hours	Hotel Check-in Registration of Delegates Departure for Group Dinner
2	Tuesday, 5 <sup>th</sup> May 2026	0700 Hours – 1000 Hours 1000 Hours – 1200 Hours 1200 Hours – 1300 Hours 1300 Hours – 1400 Hours 1400 Hours - 1800 Hours 1800 Hours onwards	Buffet Break-fast Plenary Session with Introduction & Presentations Group Photo Lunch Break One-on-one sessions (Each session: 30 Minutes) Evening Free on Own
3	Wednesday, 6 <sup>th</sup> May 2026	0700 Hours – 1000 Hours 1000 Hours – 1300 Hours 1300 Hours – 1400 Hours 1400 Hours – 1800 Hours 1900 Hours – 2200 Hours	Buffet Break-fast at the Restaurant One-on-one Session (Each session: 30 Minutes) Lunch Break One-on-one sessions (Each session: 30 Minutes) Award Ceremony, Gala Dinner
4	Thursday, 7 <sup>th</sup> May 2026	0700 Hours – 1000 Hours 1000 Hours – 1400 Hours Before 1200 Hours	Buffet Break-fast at the Restaurant Half-day City Tour Hotel Check-Out

### Details of Conference Participation Fees

Options	Fees Details Currency: US\$	What does it cover	Meeting participation fees
1	<b>Single Occupancy Package:</b> One Delegate Pass in a SINGLE occupancy room for 3N/4D (4 <sup>th</sup> May to 7 <sup>th</sup> May 2026).	1. 3 Nights Hotel stay 2. 3 Buffet Breakfasts 3. Welcome Dinner Day-1 4. Conference Entry on Days 2 & 3 5. Lunches + Tea/Coffee on Days 2 & 3 6. Gala Dinner Day-3 7. City Tour on Day-4	\$1,900 For 1 Pax
2	<b>Double Occupancy Package:</b> Two Delegate Passes in a DOUBLE occupancy room for 3N/4D (4 <sup>th</sup> May to 7 <sup>th</sup> May 2026) (Twin beds are subject to availability)	Same as above	\$3,400 For 2 Pax
3	<b>Spouse Package:</b> One Conference Pass in a DOUBLE occupancy room for 3N/4D (4 <sup>th</sup> May to 7 <sup>th</sup> May 2026) Plus: One Spouse Pass for the same duration.	For Delegate: Same as above  For Spouse: Excluding 4 & 5 from the above list	\$2,900 For 2 Pax

## HCL AGM 2026—Manila, Philippines

**What is not included in the above package:**

- Return Airfare
- Visa (Invitation letter will be provided)
- Airport pick-up and drop
- Any Room service at the Hotel
- Use of Minibar items at the Hotel
- Any tips – Compulsory or Complimentary
- Any damage done to the Hotel Property
- Any additional sightseeing
- Anything that is not specified in the membership fees

**Cancellation:**

100% Cancellation applies

Any cancellations must be registered in writing to [networkadmin@hcllogistics.eu](mailto:networkadmin@hcllogistics.eu)

**Sponsorship Opportunities:**

Type of Sponsorships	Sponsorship fees
Welcome Party Pack — <b>SOLD OUT</b>	USD 1500
Coffee Breaks — Available	USD 500
Pens - <b>SOLD OUT</b>	USD 500
Lanyards — <b>SOLD OUT</b>	USD 500
Conference Bags — <b>SOLD OUT</b>	USD 500

**Business Update — RIF****RIF**  
EUROPE B.V.

**RIF Europe has begun the year with significant momentum. January delivered strong year-on-year volume growth, with 45% more units handled across DC1 and DC3.**

**This increase reflects both strong organic growth and the team's ability to scale quickly while maintaining service standards. It also builds on the continued development of our European capability following the appointment of Ray Renwick as Head of European Operations in 2025, supported by close collaboration with Dico Verbeek, General Manager Freight, ensuring alignment between operations and freight strategy as regional activity expands.**

**Mezzanine expansion to support demand.**

**To support this growth, the current mezzanine project will add 40% more floorspace, increasing capacity and strengthening our ability to scale through 2026.**

**This investment improves:**

- **storage and pick capacity**
- **operational flow**
- **peak readiness**
- **service resilience as volumes grow**

**RIF**  
GROUP  
Facilitating Global Trade

**Business Update — RIF**

**To support our next phase of growth and execution, we're pleased to confirm the following leadership appointments in RIF Worldwide:**

- **Craig Barnes: Partnership Director**
- **John Whitaker: 3PL Operations Director**
- **Rob Ebbs: Freight Operations Director**
- **Josh Brown: Product & Procurement Director**
- **James Taylor: Commercial Director**

**These appointments strengthen the areas that most directly impact customers day to day: operational performance, service consistency, partner capability, procurement leverage, and commercial execution.**



## Change Management for Hyperion ARCS Netting

### Overview of the To Be Process

CNC will share required **SOA format** in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, **EPM** will automatically process the file & then Records will match with counter party books. **CNC will share required SOA format in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, EPM will automatically process the file & then Records will match with counter party books.**

Data would be processed as and when data file (SOA template) would be placed in the shared folder for initial upload and changes. Post processing, matching report will be shared

We are currently planning to have 4 pre reporting and 1 final reporting to be executed during One ARCS Hyperion Netting cycle. The number of pre-cycles can be increased or decreased by CNC as and when required.

Basis matching done in **EPM** system, Netting Participants will receive **MATCHED**, **SUGGESTED MATCH** and **UNMATCHED** report at invoice level during all the netting cycles (Pre & Final run)

Basis Pre Reports shared by CNC, Netting Participant can perform their Follow-up with counter parties on their **SUGGESTED MATCH** and **UNMATCHED** transactions, They can add approved AP invoices in **SOA template** & follow-up with counter parties for their unapproved AR invoices as mentioned in unmatched report. For Next Pre-run or Final Run, Netting participants will have to share their Revised **SOA template** CNC and the same will be uploaded in Replace Mode for the participant's complete data. If CNC doesn't receive **Revised** version of your SOA then last received version in that month Netting will be considered for matching.

On Final day of the run, Final Matched Transactions and Final Netting Settlement report will be shared by CNC via e-mail.

Netting Participants will book manual netting vouchers in their ERP as being done earlier, based on the Final Netting Settlement report shared by CNC. Settlement should be done "To / By" CNC as per amount mentioned in Settlement Report & Dates mentioned in Netting Calendar.

## Change Management for Hyperion ARCS Netting

### HYPERION BENEFITS

- Automated & Transparent Invoice approval process
- Dispute resolution at invoice level
- Proper Audit trail at invoice level for Balance confirmation
- Auto matching/ confirmation & auto Netting Journal booking
- No more holding back of approved invoices

### FAQ's

**Q1.** How would I know if I made a mistake in the manual Excel upload template?

**Ans:** In Manual Excel SOA Template we have given Instructions on “How to fill Excel SOA” Users can read those Instructions carefully before updating SOA. Also we have develop a macro within SOA template which can validate SOA for all possible human errors and provide error log to users which enable them to correct their mistakes.

**Q2.** Do I need to control use of any special characters in the manual Excel upload template?

**Ans:** Yes, You can not use special characters like comma (,) & semi colon (;) anywhere in excel SOA template. Also you should not keep any single cell blank if you have use any invoice line. If there is no information to provide then you can use “NA”

**Q3.** What if the payable is not booked at all or payable is booked wrongly?

**Ans:** If any payable invoice is Approved but you have not mentioned in your initial SOA then you can add that invoice in your Revised SOA & share that with CNC in order to match that invoice in next Pre/Final Run. If you have booked any

Receivable or Payable invoice incorrectly then you need to correct that in your ERP system as well as in Revised SOA & share correct data with CNC in order to match those invoices in next Pre/Final Run

**Q4.** Will “Data Confidentiality” will be maintained during this Netting process?

**Ans:** Yes, 100% This Hyperion Netting Activity will be carried out by 3rd party vendor & Your Receivable & Payable data will not be shared within Network. In Pre & Final Reporting as well you will receive only those transactions data which is either in your books & in your counterparty books (which related to your office only) Hence Pls. be 100% assure about “Data Confidentiality”

## HOLIDAYS around THE WORLD

Country	Date	Holidays
Sri Lanka	2nd Mar	Madin Full Moon Poya Day
Korea	2nd Mar	Independence Movement Day
Georgia	3rd Mar	Mothers' Day
Ghana	6th Mar	Independence Day
Georgia	8th Mar	International Women's Day
Cambodia	8th Mar	Women's right Day
Germany, Berlin	8th Mar	International Women's Day
Australia	9th Mar	Closed – Labour Day – MEL, ADL only
Lithuania	11th Mar	Independence Restoration Day
Bangladesh	17th Mar	Laylat al-Qadr
Ireland	17th Mar	St. Patrick's Day
Syria	18th Mar	Revolution Day
Bangladesh, Turkey	19th Mar	Eid ul-Fitr
Oman	19 <sup>th</sup> Mar to 22 <sup>nd</sup> Mar	Eid ul-Fitr
Japan	20th Mar	Vernal Equinox Day
Bangladesh, Turkey, Syria, Lebanon, Jordon, Egypt, UAE, Maldives, Ghana	20th Mar	Eid ul-Fitr Holiday
Ghana	20th Mar	March Equinox
Latvia	20th Mar	Vernal Equinox Day
South Africa	21st Mar	Human Rights Day
Bangladesh, Turkey, Syria, Lebanon, Jordon, Egypt, UAE, Maldives	21st Mar	Eid ul-Fitr Holiday
Bangladesh, Turkey, Syria, Lebanon, Jordon, Egypt, UAE	22nd Mar	Eid ul-Fitr Holiday
Doha	22nd Mar	New Year's Day
Bangladesh, Jordon, Saudi	23rd Mar	Eid ul-Fitr Holiday
Jordan	24th Mar	Eid ul Fitr
Saudi	24th Mar	Eid ul Fitr
Greece	25th Mar	Independence Day
Saudi	25th Mar	Eid ul Fitr
Cyprus	25th Mar	Greek Independence Day
Bangladesh	26th Mar	Independence Day
Saudi	26th Mar	Eid ul Fitr

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1	Albania	INTEREUROPA GLOBAL LOGISTICS SERVICE
2	Algeria	ECU-LINE ALGERIE SARL
3	Argentina	LOGIMALOGIMAX S.R.L.X S.R.L./ INTERNATIONAL MOVING CARGO SRL
4	Australia	CARGO TRANSPORT SYSTEMS AUST PTY LTD
5	Australia	3SIXTY GLOBAL LOGISTICS P/L
6	Austria	LAC LOGSPED AIR CARGO
7	Bangladesh	CRYSTAL EXPRESS LTD
8	Bangladesh	JAN DIRECT LTD
9	Belarus	VIM AGENTUR PE
10	Belgium	HCL LOGISTICS N.V.
11	Bosnia & Herzegovina	INTEREUROPA RTC D.D. SARAJEVO
12	Brazil	BRAZIL WIND LOGISTICS AG INT CARGAS LTDA
13	Brunei	B.T. FORWARDING SDN BHD
14	Cambodia	POWER LOGISTIC SERVICES (CAM) PTE LTD
15	Canada	ECU WORLDWIDE (CANADA) INC
16	Chile	ECU WORLDWIDE (CHILE) S.A.
17	China	PREMIERE LOGISTICS (SHANGHAI) LTD.
18	China	Eastrong International Logistics Co.,Ltd.
19	Colombia	ECU WORLDWIDE (COLOMBIA) S.A.S.
20	Croatia	INTEREUROPA D.O.O.
21	Cyprus	ECU WORLDWIDE (CYPRUS) LTD.
22	Cyprus	GEZAIRI TRANSPORT LTD
23	Denmark	ITS - INDEPENDENT TRANSPORT & SHIPPING A/S
24	Dominican Republic	INTERTRANS S.A.
25	Ecuador	ECU WORLDWIDE (ECUADOR) SA
26	Egypt	ECU WORLDWIDE EGYPT LTD.
27	Egypt	KDM GLOBAL LOGISTICS
28	El Salvador	FLAMINGO LINE EL SALVADOR S.A. DE C.V.
29	Estonia/Estland	VIM AGENTUUR AS
30	Ethopia	MELEKH LOGISTICS

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34	Germany	M&M air sea cargo GmbH
35	Ghana	ELWA GHANA LIMITED
36	Greece	HARLAS INTERNATIONAL TRANSPORT S.A.
37	Guatemala	FLAMINGO LINE DE GUATEMALA DBA ECU WORLDWIDE
38	Hong Kong	PREMIERE LOGISTICS (HKG) LTD.
39	Iceland	TVG-ZIMSEN LTD
40	India	CCI Worldwide Logistics Private Limited
41	Indonesia	PT PREMIERE LOGISTICS INDONESIA
42	Iraq	AL RASHED UNITED FOR SHIPPING SERVICES CO
43	Iraq	GEZAIRI TRANSPORT IRAQI CO.
44	Ireland	IPS GROUPAGE SERVICES LTD
45	Israel	OSHFIR CUSTOMS & FORWARDING AGENCY – IMPORT & EXPORT LTD
46	Italy	BFG BEST FOR GOODS SRL
47	Italy	EXPRESS S.R.L.
48	Ivory Coast	ECU WORLDWIDE CÔTE D'IVOIRE
49	Japan	JAPAN VAN LINES CO LTD
50	Japan	KONAPON CORPORATION
51	Jordan	Levant Shipping And Transit ltd co (Gezairi Transport )
52	Kenya	ECU WORLDWIDE (KENYA) LTD.
53	Korea	BFL CO., LTD.
54	Kosovo	INTEREUROPA KOSOVA L.L.C.
55	Kuwait	AL RASHED INTERNATIONAL SHIPPING CO K.S.C.C
56	Latvia	VIM AGENTUUR SIA
57	Lebanon	Gezairi Transport SAL
58	Libya	HudHud Worldwide Logistics
59	Lithuania	VIM AGENTURA UAB
60	Macau	World Freight (Shipping and Transport) Agency Ltd

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64	Mali	NATIONAL TRANSIT
65	Malta	PALM SHIPPING AGENCY LTD
66	Mauritius	ECU WORLDWIDE (MAURITIUS) LTD.
67	Mexico	ECU WORLDWIDE MEXICO
68	Mexico	ASIAPAC LOGISTICS MÉXICO S.A. DE C.V.
69	Montenegro	INTEREUROPA LTD CO AD ZETATRANS CRNA GORA
70	Morocco	ECU WORLDWIDE MOROCCO S.A.
71	Netherlands	RIF Europe BV
72	New Zealand	3Sixty Global Logistics Limited
73	Norway	ITS - INDEPENDENT TRANSPORT & SHIPPING AS
74	Oman	EXPRESS FREIGHT SERVICE LLC
75	Pakistan	ECU WORLDWIDE PAKISTAN (PVT) LTD.
76	Panama	ECU WORLDWIDE (PANAMÁ)
77	Paraguay	ECU WORLDWIDE (PARAGUAY) S.A.
78	Peru	TRANSLOGISTICS S.A.C.
79	Philippines	ECU WORLDWIDE (PHILIPPINES) INC
80	Philippines	NETWORKX GLOBAL LOGISTICS, INC.
81	Poland	ECU WORLDWIDE POLSKA SP. Z.O.O.
82	Poland	RGW EXPRESS SP. Z O.O
83	Portugal	TRANSCINCO
84	Puerto Rico	ECU WORLDWIDE PR
85	Qatar	ECU-LINE DOHA W.L.L.
86	Qatar	KDM GLOBAL LOGISTICS
87	Romania	ECU WORLDWIDE CEE SRL
88	Saudi Arabia	GEVO Maritime and Transport LTD
89	Serbia	INTEREUROPA A.D. LOGISTICS SERVICE
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94	Spain	JUNIOR FREIGHT FORWARDING SL
95	Sri Lanka	ECU WORLDWIDE LANKA PVT LTD.
96	Sweden	ITS - INDEPENDENT TRANSPORT & SHIPPING AB
97	Switzerland	GLOBAL TRAFFIC LTD
98	Syria	Gezairi Transport
99	Taiwan	ORIENTAL POWER LOGISTIC CO. LTD OPL
100	Tanzania	Allcargo Tanzania Limited
101	Thailand	WORLDGATE INTERNATIONAL CO.,LTD.
102	Tunisia	ECU LINE TUNISIE SARL
103	Turkey	FRATELLI COSULICH TASIMACILIK HIZMETLERI LTD STI
104	Turkey	ASIAPAC TURKEY TASIMACILIK A.S.
105	Turkey	Gezairi Transport Nakliyat Ve Ticaret A.S.
106	Uganda	DIAMOND SHIPPING SERVICES LTD
107	Uganda	ECU Worldwide Uganda Limited
108	Ukraine	VIM AGENTUR LLC
109	U.A.E.	ECU-LINE ABU DHABI LLC
110	U.A.E.	ECU LINE MIDDLE EAST LLC
111	United Kingdom	RIF WORLDWIDE PLC
112	Uruguay	DEOLIX S.A.
113	USA	ECU WORLDWIDE USA
114	Uzbekistan	Asia Pac
115	Venezuela	E.L.V. MULTIMODAL CA
116	Vietnam	ECU WORLDWIDE VIETNAM JOINT STOCK COMPANY
117	Zambia	HILL AND DELAMAIN ZAMBIA LIMITED

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