



THE AVVASHYA GROUP



# NEWSLETTER

30TH OCTOBER,  
FRIDAY

10TH EDITION

## INSIDE THIS ISSUE

<b>New Agent in UKRAINE - VIM Group</b>	<b>2</b>
<b>Change in Team Structure - Japan Van Lines</b>	<b>3</b>
<b>New Member on Board - DSH, AU</b>	<b>4</b>
<b>Industry News- Increase in Cargo Handling , Windlog BRAZIL</b>	<b>5</b>
<b>Know our Team better- Windlog BRAZIL</b>	<b>6-7</b>
<b>Industry News - Unique Foreign Trade Portal program - TAKELOG Brazil</b>	<b>8</b>
<b>Service Update— PT. Premiere Logistics, Indonesia</b>	<b>9</b>
<b>Service Update—ECU MEXICO</b>	<b>10</b>
<b>Interface Update—Worldgate, MY</b>	<b>11-12</b>
<b>Netting Update</b>	<b>13</b>
<b>Slow Payer List</b>	<b>14</b>
<b>New Region in OPEN AREA</b>	<b>14</b>
<b>Holiday List</b>	<b>15-16</b>

**VIM AGENTUR LLC – A new agent in Ukraine**  
**(A part of VIM Group)**



**VIM Agency LTD / VIM Group** has been a member of HCL Network for a few years already, covering the Former Soviet Union area – in particular, Estonia, Latvia, Lithuania, Belarus, Ukraine and Russian Federation.

Our head-office is in Tallinn, **Estonia** – a historically vital transit point between Western and Northern Europe and Slavic countries. In TLL hub, we handle all sorts of shipments for import and export in and out of the region.

In other two Baltic countries, **Latvia** and **Lithuania**, we have independent facilities enabling us to handle and process shipments going to and from these countries. Lithuania also acts as a link to Belarus for ocean freight shipments.

We also have fully functioning offices in **Russia** and **Belarus** offering air freight and ocean freight and road freight solutions. In **Ukraine**, we have been operating a company called Forintos DC – which has also been a member of HCL Network. In light of recent changes in the legislation in Ukraine, a decision has been made to open another company in the country. The company name is **VIM AGENTUR LLC**. Forintos DC will be replaced by VIM Agentur LLC.

**VIM AGENTUR LLC (Ukraine)** is a part of VIM Group and is a fully functioning freight forwarding company with consistently excellent reputation accumulated over the last couple of years. We offer standard scope of freight forwarding services: ocean freight, road freight, air freight, warehousing and storage, customs procedures and mediation with customs-related queries. We are also able to assist with special and ad-hoc requests such as time- and temperature-sensitive shipments, direct drives, hand carries, OOG cargo, AOG cargo, etc.

Many team members of VIM Agentur LLC (Ukraine) are former Forintos DC employees who used to work as account managers for HCL Network. So they are closely familiar with HCL network and the agents.

In light of these recent changes, the HCL platform will be updated with the new agent details.

As always, we ask that shipments are not sent without our confirmation to Ukraine, and to any other countries. We will be glad to continue receiving your requests to and from Ukraine.

Please address all your new requests to VIM AGENTUR LLC:

**VIM AGENTUR LLC**  
Vilyamsa Street Building 6D, Office 43  
03189 Kyiv Ukraine  
Tel: +380 674 84 95 04

[freight.kbp@vim.ee](mailto:freight.kbp@vim.ee)

[request.kbp@vim.ee](mailto:request.kbp@vim.ee)

[cargo.kbp@vim.ee](mailto:cargo.kbp@vim.ee)

**\*\* For detailed contact list, visit Ukraine page on our website.**

## Change in Team Structure



**Japan Van Lines Co., Ltd.**

Dear HCL members;

It is with the mixed feelings that we announce the retirement of our beloved Mr. Toshi Ihara. He has been integral part of JVL and his contribution and achievements will always be remembered and valued. He will always be remembered as hardworking, committed and a friendly person.

Mr. Hirohiko Tsujino will be transitioning into his role on immediate basis. He has been associated with JVL over 20 years and has strong managerial and business planning skills.

We wish Mr. Toshi all the best for his future endeavors and Congratulate Mr. Hirohiko for his new role.

Mr. Hirohiko can be reached at;

Email id - [hirohiko\\_tsujino@jvl.co.jp](mailto:hirohiko_tsujino@jvl.co.jp)  
Direct # - 06-6208-2551

## New Member on Board



We are thrilled to announce the arrival of our new team member, George Akkari to our operations team, George comes to us with a wealth of industry experience, having served within the logistics industry for nearly 20 years.



*"I started off as a document runner in 2001, I worked for a customs brokerage in Waterloo, I was lucky enough to be trained by actual customs brokers which I am so grateful for, it instilled in my brain at an early period of my career the importance of "attention to detail", this skill being a key for the industry especially when it comes to customs reporting & accuracy. I worked there for 10 straight years until finishing up in 2011 as the Freight Operations Supervisor." - George*

Having then gone on to performed various other pivotal roles in several reputable business we are excited to have George now join us at DSH Global Logistics.

When George isn't taking care of cargo he enjoys working on DIY projects of all kinds (building, refurbishing) and spending time with his wife.

On behalf of the DSH Global Logistics team, Welcome aboard George!

Kind Regards,

The team at DSH Global Logistics

[www.dshglobal.com.au](http://www.dshglobal.com.au)

## Industry News



# INCREASE IN CARGO HANDLING OPERATIONS IN BRAZIL

Approximately eight months after the beginning of the Covid 19 pandemic, we are already able to feel the Foreign Trade reestablishing and normalizing the frequency of its operations all over the world.

The Brazilian trade balance registered a surplus of US \$ 1.579 billion in the fourth week of October 2020 - with five working days - as a result of exports worth US \$ 4.604 billion and imports of US \$ 3.025 billion. Exports are increasing, mainly due to the increase of Manufacturing Industry: Sugars and Molasses (+ 133.3%); Aircraft and other equipment, including parts (+ 51.4%); Gold, non-monetary, excluding gold ores and concentrates (+ 31.3%); Alcohols, phenols, phenols-alcohols, and their halogenated, sulfonated, nitrated or nitrosated derivatives (+ 83.0%) and Cellulose (+ 15.3%). With regard to the Extractive Industry, the exports is mainly due to the increase in sales of the following products: Iron ore and its concentrates (+ 45.3%); Copper ores and concentrates (+ 41.1%) and Crude fertilizers, except fertilizers (+ 41.8%).

The main airports and port that handle most of the shipments in Brazil, are located in São Paulo where Windlog also has branches offices as Guarulhos Airport (GRU) / Viracopos (VCP) and Santos Port (STS). The expectation is positive regarding to the operations with the international market, for both, air and sea shipments, and high productive fleet as projected on mainly airports and ports of Brazil. The Port of Santos, the largest port in Latin America, achieved record cargo handling in history, 13.7 million tons, up 13.6% over the same month last year.

### About Windlog

Windlog is one of the main logistics companies in Brazilian market. With more than 5000 clients, 10 offices in the whole country and international agents around the world. In 16 years Windlog has consolidated itself as one of the best freight forwarder in Brazil, with 3 certifications, AEO, ISO 9001 and ISO 14001.



+55 11 5033-7700  
+55 11 4550-9801



windlog.com.br  
contato@windlog.com.br

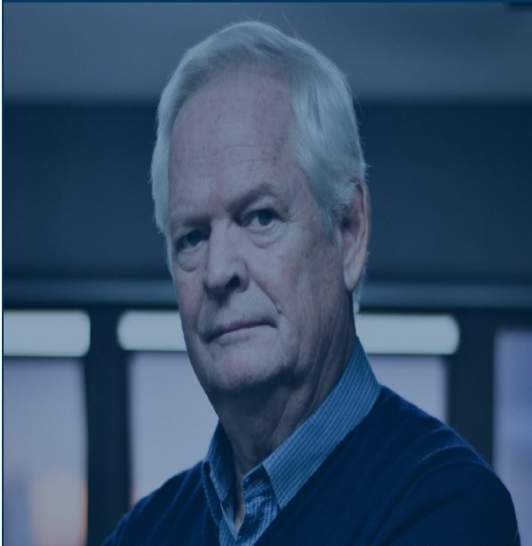


Av. Sta. Catarina, 493  
Vl. Alexandria, SP - Brazil - 04635-001

**Know Us Better– Windlog, Brazil**



**Our Team**



**KLAUS STEINHOFF**

Managing Director

Windlog is one of the main logistics companies in Brazilian market. With more than 5000 clientes, 10 offices in the whole country and international agents around the world. In **16 years** Windlog has consolidated itself as one of the best freight forwarder in Brazil, with 3 certifications, **AEO Agent, ISO 9001 and ISO 14001.**



**MAURICIO WELSH**  
Commercial Director



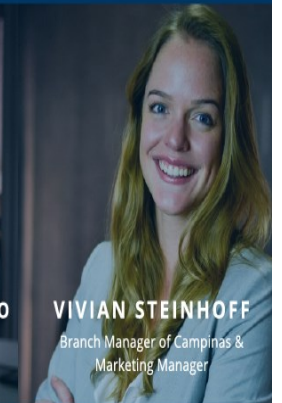
**GREGORIO GHEORGHIU**  
Operational Export Director



**GISELLE GHEORGHIU**  
Operational Import Director



**REGINALDO BERSOCANO**  
Customs Broker Manager



**VIVIAN STEINHOFF**  
Branch Manager of Campinas & Marketing Manager



[www.windlog.com.br](http://www.windlog.com.br)



[windlog@windlog.com.br](mailto:windlog@windlog.com.br)

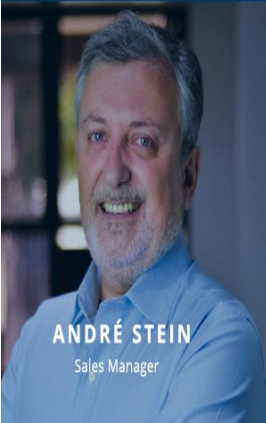


@windlog

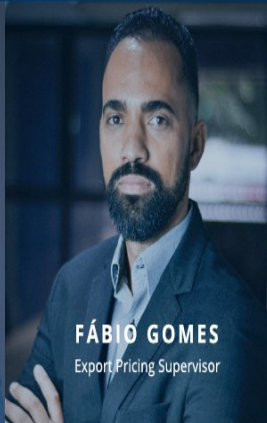
**Know Us Better– Windlog, Brazil**



**Our Team**



**ANDRÉ STEIN**  
Sales Manager



**FÁBIO GOMES**  
Export Pricing Supervisor



**LUIZ AGUSTINETTI**  
Import Pricing Supervisor



**CINTIA ALBINO**  
Inside Sales Coordinator



**LINDA KURIKI**  
Intl Trade Shows Manager & Sales



**PAULO BENTO**  
Air & Ocean Import Supervisor



**RODRIGO FURTADO**  
Project Cargo Supervisor



**EDUARDO MARTINS**  
Ocean & Road Operations Supervisor



**TÂNIA TSONIS**  
Air Export Supervisor



**ANDERSON CARVALHO**  
Financial Manager

## Industry News



The creation of the Unique Foreign Trade Portal Program - Portal Siscomex is an initiative of the Brazilian Federal Government with a view to reduce bureaucracy, time and costs in Brazilian exports and imports. It was launched in 2014 with the aim of meeting the demands of Brazilian foreign trade today and in the coming years more efficiently, in order to make Siscomex remain an effective tool. The Program's main objectives are to reformulate the export and import processes, making them more efficient and harmonized, and to create a single window to centralize the interaction between the government and the private operators operating in foreign trade.

The general objectives of the Portal are:

Reduction of the time of operations, by simplifying and increasing efficiency and procedural speed;  
Greater transparency and predictability in the export and import processes.

To reach them, we seek, through the New Export and Import Processes:

- ✓ Simplified access to the rules governing Brazilian exports and imports;
- ✓ Procedural efficiency, based, for example, on parallelization of steps;
- ✓ Electronic attachment of documents;
- ✓ Centralized obtaining of authorizations, certifications and licenses to export or import;
- ✓ Requesting information only once and distributing it to Organs competent bodies;
- ✓ Coordination and harmonization of the performance of government agencies;
- ✓ Performance based on risk management.

TakeLog is in close contact with this matter and the important changes it will bring. If you have any request or consult we are at your disposal.

<https://takelog.com.br/Solucoes/>



## Service Update— PT. Premiere Logistics, Indonesia



Dear Network partners,

Greeting from Indonesia...

PT PREMIERE LOGISTICS INDONESIA has been operating in Indonesia since 2013 and are going stronger every day. We are part of Premiere Logistics (Shanghai) Ltd. with head office in Shanghai, China. We also in the Air Netting participant list.

Our office is located in Jakarta city, the capital of Indonesia and we can cover the services for the whole of Indonesia. We provide full freight forwarding services to cover the Indonesian archipelago, be it on air freight and also ocean freight, both import and export.

For Covid-19 update in Indonesia, our government is still struggling to suppress this pandemic and impose semi lock-down in major cities, however factories are still open with tight health protocol, hence export is still going strong from Indonesia. Our office is still open to handle our regular cargo traffic and answer all inquiries.

Due to reduced airfreight capacity, we saw high increase of airfreight cost out of Indonesia and space is always tight. It is recommended to have early booking for air shipment especially for big volume.

We are here to support all the network members, please send your inquiry to me and I will be glad to answer and work hand-in-hand to secure more business for all.

Please do not hesitate to contact us should you have any further inquiry.

Kind regards,  
Chandra Sriwijaya  
Office Manager  
PT Premiere Logistics Indonesia  
Jakarta - Indonesia  
Direct: +62-21-29778062  
Mobile: +62-818915060  
[www.premiere-logistics.com](http://www.premiere-logistics.com)

**Service Update—ECU MEXICO**



**Mexico**



www.ecuworldwide.com

**SIMPLIFY GEOGRAPHIES WITH OUR AIR FREIGHT SERVICES**



Mexico is a country in the southern portion of North America. It is bordered to the north by the United States; to the south and west by the Pacific Ocean; to the southeast by Guatemala; With an estimated population of over 124 million people, while being the second most populous nation in Latin America. in the state include Guadalajara, Monterrey, Mexico city.

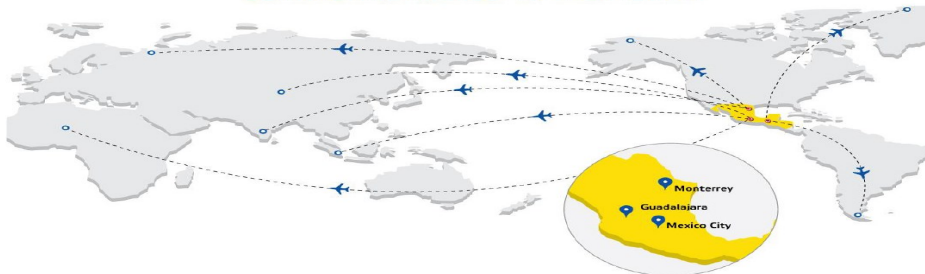
**Our Services**

-   
 Imports and exports  
 MEX, GDL & MTY
-   
 Facilities in  
 the customs  
 area of the  
 MEX airport
-   
 Customs broker and  
 trading company  
 services
-   
 Packaging solutions  
 for hazardous  
 materials and  
 general cargo
-   
 Pickups and  
 delivery

**Average Vol (kg) per Year**



**EXPERIENCE OUR SEAMLESS AIR FREIGHT SERVICES  
CONNECTING MEXICO TO THE WORLD.**



● **300+** Offices in **160+** Countries ● **2400+** Direct Trade Lanes ● **530** Destinations

ECU WORLDWIDE MEXICO, SA DE CV  
 Av Insurgentes Sur 716, Piso 03,  
 Del Valle, Delegación Benito Juárez,  
 03100, CDMX, Mexico  
 Phone: (+52) 55 5340-0770  
 Email: infoMexico@ecuworldwide.com

**Contact us**

BDM: [yosnithfigueroa@ecuworldwide.com](mailto:yosnithfigueroa@ecuworldwide.com)  
 Air Manager: [lourdesgonzalez@ecuworldwide.com](mailto:lourdesgonzalez@ecuworldwide.com)  
 Quotation : [erikzavala@ecuworldwide.com](mailto:erikzavala@ecuworldwide.com)  
 Customer Service: [lizabethHernandez@ecuworldwide.com](mailto:lizabethHernandez@ecuworldwide.com)

ECU WORLDWIDE MEXICO, SA DE CV  
 AIRPORT OFFICE  
 Texcoco 14 planta baja Peñon de los Baños,  
 15520, CDMX, México  
 Phone: (+52) 55 7045-5675  
 Email: infoMexico@ecuworldwide.com

Follow us:

## Interface Update—Worldgate, MY



# CEO OFFICE

## WORLDGATE INTERFACE UPDATE

Greetings and warm wishes from **Worldgate Malaysia!**

This notice serves as a reminder that Mr Danny Chin Seng Leong is no longer associated with Worldgate group effective 1<sup>st</sup> January 2020. The Chief Executive Officer (CEO) position has been replaced by Myocho Kan (Mr.) effective the same date, who was previously the Advisor to the Chairman Datuk Seri Ronald Lee.

Please find the following list of current persons-in-charge, replacing their respective former counterparts who are no longer associated and have no rights whatsoever to represent Worldgate:-

DEPARTMENT	CURRENT PERSON-IN-CHARGE	EMAIL	FORMERLY
Sales	Mr. Mark Khoo Vice President, Sales (eff. 26/10/2020)	<a href="mailto:markkhoo@worldgate.com.my">markkhoo@worldgate.com.my</a>	Mr. Wee Eng Chiong
Sales	Ms. Jassie Ng Regional Manager – Sales, Northern	<a href="mailto:jassieng@worldgate.com.my">jassieng@worldgate.com.my</a>	Mr. Ernest Teoh
Business Development	Ms. Fiona Tan Senior Business Development Manager	<a href="mailto:fionatan@worldgate.com.my">fionatan@worldgate.com.my</a>	Mr. Lim Wei Bin
Business Development	Mr. Lee Cwen Wei Business Strategy Manager	<a href="mailto:cwlee@worldgate.com.my">cwlee@worldgate.com.my</a>	Ms. Zi Shan
Penang Branch	Ms. Doris Lim Manager (eff. 1/11/2020)	<a href="mailto:dorislum@worldgate.com.my">dorislum@worldgate.com.my</a>	Mr. Ryan Lee
Operations	Mr. Jerome Liao Vice President, Operations	<a href="mailto:jeromeliao@worldgate.com.my">jeromeliao@worldgate.com.my</a>	Mr. Chan Kah Chong
Operations	Ms. Suguna Muniandy Assistant Operations Manager	<a href="mailto:suguna@worldgate.com.my">suguna@worldgate.com.my</a>	Mr. Choong Chee Vooi
Transport (Haulage)	Mr. Hasbollah Assistant Haulage Manager	<a href="mailto:hasbollah@worldgate.com.my">hasbollah@worldgate.com.my</a>	Ms. Denise Chan
Human Capital & Admin	Ms. Jassy Chan Human Capital & Admin Manager	<a href="mailto:jassychan@worldgate.com.my">jassychan@worldgate.com.my</a>	Ms. Joey Yeong

The above individuals have been replaced by an excellent set of experienced and talented professionals. If you are unsure of who to contact in relation to your enquiry or are in doubt about an email claiming to be from Worldgate Group, please contact our office number at **+60-3-8060 3433**. You can verify with Ms. Jey of Legal Department, or any head of department from Sales, Business Development or Customer Service. Alternatively, you can also reach out to our senior management team directly at [cwlee@worldgate.com.my](mailto:cwlee@worldgate.com.my), [myochokan@worldgate.com.my](mailto:myochokan@worldgate.com.my), [ronald@worldgate.com.my](mailto:ronald@worldgate.com.my)

## Interface Update—Worldgate, MY



## CEO OFFICE

Our business will continue to provide the same world-class services on which we have built our reputation and these internal changes are in no way affect our Company's services, capabilities or the manner of conducting our business.

We continuously strive for excellence, as evidenced by a string of distinctive international certifications and recognitions, including **ISO9001, Good Distribution Practices for Medical Devices (GDPMD), Halal, TAPA, IATA, FIATA and WCA** whilst adopting world-class standards such as ISO45001 Occupational Safety and Health and ISO37001 Anti-Bribery. This commitment has provided the best guarantee to our clients for over 21 years, and we will continue this commitment relentlessly into the future. Be rest assured that when your shipments are with Worldgate, they are always in safe hands!

We would also like to assure you of Worldgate's continuing ability to meet all of our commitments in spite of the recent challenges posed by COVID-19.

I would like to thank you for your support and hope that we can continue to serve your business better for mutual benefits.

Thank you,

*Best regards,*  
MYOCHO KAN  
Chief Executive Officer

7 October 2020



**Netting Update**



 THE AVVASHYA GROUP

**SLOW PAYERS LIST**

**MALDIVES, Centurion Transport**

**Below are the Open areas where Network is looking for active agents who can bring value in these areas. We prefer to incorporate new agents from recommendations received from within the Network agents.**

Look forward for your suggestions!

**OPEN AREAS**

- \* Burkina Faso
- \* Cameroon
- \* Myanmar
- \* Nicaragua
- \* Costa Rica

## HOLIDAYS IN THE WORLD

Country	Date	Occasion
Oman	1st Nov	MILAD UN NABI (PROPHET MOHAMED BIRTH-
Belgium/Guatemala/Haiti Philippines/Chile/Poland/Spain/Slovenia	1st Nov	All Saints' Day
El Salvador/Mexico/El Salvador Haiti/Uruguay/Philippines	2nd Nov	All souls Day
Mauritius	2nd Nov	Arrival of Indentured Labourers
Philippines	2nd Nov	Additional Special Non-Working Days
Australia (Melbourne only)	3rd Nov	Melbourne Cup Day
Japan	3rd Nov	Culture Day
Panama	3rd Nov	Panama's Separation from Colombia
Panama	4th Nov	National Symbols Day
Panama	5th Nov	Separatist Fight in Colon
Panama	10th Nov	Independence of the Villa of Los Santos

## HOLIDAYS IN THE WORLD

Country	Date	Occasion
Canada	11th Nov	Independence Day
Poland	11th Nov	Independence Day
France/Belgium	11th Nov	Armistice Day
Malaysia/India/Singapore Mauritius	14th Nov	Deepavali
India	16th-17th Nov	Diwali Padva/Bhaubij
Mexico	16th Nov	Diwali Padva/Bhaubij
Oman	18th Nov	National Day
USA	26th-27th Nov	Labor Thanksgiving Day
Oman	29th-30th Nov	National Day
Philippines	30th Nov	Bonifacio Day