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Introduction Message from Managing Director —M&M air sea cargo GmbH, Germany



Dear All,

As a new member of the HCL / ECU Air network, I would like to address a few words to the global HCL community:

My name is Holger Seehusen, Managing Director of M&M air sea cargo GmbH Germany, located in the heart of the Frankfurt – Airport “Cargo City South”.

On the occasion of the last HCL circular we had the opportunity to introduce our company towards you and of course looking forward to be a long term member of this network.

Normally everything was said and clearly communicated until I read the farewell message from Mr Marco Jimenez Leffler as your main contact within the BLG organization, the company which we as M&M replaced in this network.

Frankly speaking I was deeply impressed by Mr Leffler’s note towards you and read between the lines, that besides the day to day business over the last more than 15 years, a lot more arose – friendship, trust and honesty.

Three important virtues which are, as per my business philosophy, specially in this dynamic and digitalized environment more than important and probably the key of success or non-success.

Even though and we know, it will be difficult to replace the predecessor 1 to 1 as a newcomer, but we as a family owned company and specially I myself are confident, that we will be in the position to fulfil your expectations as a reliable partner in Germany.



Furthermore the entire M&M organization and specially myself will work hard, so that you will have trust in us, our company as well as in our capabilities as soon as possible.

Hopefully we will have the chance to meet each other soon in person during the (hopefully) next HCL conference which will then have a fixed date in our calendars as well.

In the meantime, please feel free to contact me at any time.

Holger Seehusen

holger.seehusen@mumnet.com

Service Update -Green Dragon International Logistics Corporation, Vietnam

Dear Partners;

A lady named Nguyen Ngoc Huyen, general director of fruit trader Mia Fruit, has launched and presented a fruit map at the Macfrut fair in Europe to promote Vietnamese fruits internationally. The initiative hopes to help domestic agricultural products connect with potential markets abroad, Huyen said.

The fruit map marked the first time that Vietnam presented something other than agricultural produce at the Macfrut Fair, a gathering of more than 70 countries around the world held in Rimini, Italy.

The "Vietnam Fruit Map" (<https://bandotraicayvietnam.com/>) project came out of Huyen managing her fruit business for eight years. It has systematized information and data on Vietnamese fruit according to geographical indications and regional endemics, shown on an e-commerce platform and can be accessed via electronic devices like computers and phones.

It is assumed that she also plans to make a Cooperative map and a Logistics map to connect and support trading activities. This will be the chance and opportunity for foreign customers to look for the fruits quickly, and place purchase orders.

As of August 15, Vietnam's fruit and vegetable exports had reached \$2.39 trillion this year, 3.14 times the value for the same period in 2020, according to the General Department of Customs.

If you are interested in enjoying Vietnamese fruit specialties, contact **GREEN DRAGON INTERNATIONAL LOGISTICS CORPORATION**

Mr. Quoc Viet (Joseph) (Ext: +102)

Logistics Agent System Development Supervisor

Agency Development Dept – Viet Nam Office

Phone: (+84) 932 130 899 (WhatsApp, Zalo)

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Business update: DSH Global Logistics Australia



The only concert tickets you can buy right now! (If your lucky)

We never thought we'd say this, though trying to book space on both vessels and aircrafts right now is like trying to purchase concert tickets to a popular rock star that's coming to town!

The people that sit there ready to purchase tickets as soon as they are released are the ones that secure their concert ticket (space on vessel/aircraft). The people that pay additional for VIP concert tickets, get priority seating. This can also be said for space on vessels / aircraft. Shipping and Airlines are right now prioritising higher yielding cargo and have the upper hand due to the current lack of available space

This is a timely reminder to book space if you know your shipment will be ready soon or you have a ready date.

Think of it like trying to log back online to purchase the concert tickets 1-2 weeks after they were released, you won't be able to secure a seat at the concert you wanted to attend. Instead you will have to select a different concert at a different date / price.

Its the same with vessels and aircrafts, they only have limited space and capacity. As soon as that vessel/aircraft is booked, then next vessel/aircraft starts being booked, people are booking space every minute of the day.

Rates are changing daily, with some vessels booked out to the end of this year.

We ask you, leading up to peak season, to please try and arrange shipments in advance to secure your space to avoid disappointment on missing out.

Buy your concert tickets today!

Kind Regards,
DSH Global Logistics

www.dshglobal.com.au

Business update: Worldgate Express Services Sdn. Bhd., Malaysia



Dear Partners,

For over twenty-two years, we have been setting new standards in global logistics and supply chain management. Linking South-East Asia to the world, we have been at the heart of the region's rapid modernization and development. **Worldgate** is a key player and instrumental in global connectivity.

We have recently engaged experienced and dedicated industry players to join our company workforce of 184 dedicated personnel to maintain the highest standards of service, value, expertise and reliability and we go the extra mile for our customers.

For more information kindly email to:

- International Biz and Development : bd_kul@worldgate.com.my
- Lee Cwen Wei (Mr) : cwlee@worldgate.com.my
- KC Tan (Mr) : kctan@worldgate.com.my



Message from Chairman—Dato' Seri Ronald Lee - Worldgate Express Services Sdn. Bhd., Malaysia



Dear Partners;

Worldgate Express Services is certainly no novice in the total Logistics arena, The multi certified and award winning brand is a one-stop logistics company which has years of experience applying organic and practical creativity in its quest to develop optimal operations and logistics solutions.

The brand's in-depth industry knowledge and seasoned technical capabilities empower it to implement the most advanced supply chain solutions in use today.

The company Vision '**Aspiring to be the Leading Supply Chain Provider in the ASEAN Region**' is reinforced by the fact that the brand is staffed by dedicated and hardworking professionals who have both have the perpetual drive and intrinsic knowledge to succeed in the company's aim of providing a friendly and personalized service.



Team WORLDGATE



Service update: Worldgate Express Services Sdn. Bhd., Malaysia



Worldgate and Alibaba collaboration

Worldgate was appointed recently by **Alibaba** Hangzhou as the custom licensed broker in Malaysia. Many exporters are using Alibaba's platform for their exports & trade related activities and they have benefited from this strategic alliance.

Alibaba has attracted many exporters & traders via their Trade Financing services through **ANT Financing**. We envisage that this will revolutionize the whole financial & supply chain eco system in no time. We are optimistic & thankful to be associated with them.

Ant Financial, an Alibaba affiliate which operates Alipay, was given approval by the Central Bank of Malaysia in 2017.

Any party interested in financial assistance to expand their business can go through them which charges an attractive interest rate in comparison to the commercial banks.

[Please contact us if need further clarification on the above matters.](#)

AUGUST HAPPENINGS:

Worldgate Humanitarian Project

On August 2021, **Worldgate** has participated in a humanitarian Project and has successfully chartered daily flights to deliver over 1450 tons of goods from China to Kuala Lumpur.

Despite the heavy backlogs and delays in major airports in China, we were able to achieve On-Time Delivery along with zero claims



Service update: Worldgate Express Services Sdn. Bhd., Malaysia



Event Details: White Flag Donation campaign

| | |
|------------------------|---|
| Event Title | Food Bank COVID19 Contributions |
| Target Group(s) | Families who are affected by Covid |

Event Description

COVID19 Donation Campaign (CSR) is to help the people who are affected by the pandemic. **Worldgate** has contributed by means of distributing essential goods for their daily household use.

The numbers of people affected by the Covid have been increasing recently. Many has lost their jobs and are fighting to keep their family lives sustainable.

CSR objectives:

- To develop **community awareness** for the people who are affected by the prolonged pandemic and lockdown
- To provide essential goods for the needy
- To build relationship with the community in which we operate in.

Business Update—Cargo Transport System, Australia



International Customs & Logistics

We are excited to announce some recent changes that have occurred within Cargo Transport Systems (CTS) and ICL International (ICL) businesses.

Over the last six months the directors of both organisations have been exploring the opportunity of merging their respective businesses to ensure that they offer their clients, market leading services across the whole logistics chain. This merger was finalised on 30 November 2020.

Although CTS and ICL will continue to operate independently initially, customers will gain immediate benefit via access to the additional, complimenting areas of expertise that are available within each organisation. The ICL staff have relocated into the CTS premises at 3 Viola Place, Brisbane Airport. Ultimately the blended business will offer a stronger, integrated approach with a real focus on excellence in customer service.

I am pleased to advise that all Directors of CTS will continue in their roles and will be involved in the amalgamated business on a day to day basis. Cameron Deacon has retained an ownership interest in the merged organisation and will continue to work in a fulltime capacity as Group General Manager. Greg MacDonald has taken on a consultancy role and will offer his much-valued experience to both existing and new customers.

We are all looking forward to discussing a logistics solution for your business.

If you have any questions, please feel free to contact us.

On behalf of the Directors of both CTS and ICL, thank you for your ongoing support and we look forward to establishing an even stronger working relationship moving forward.

We hope you have a safe and enjoyable festive season and wish you every success in 2021.

Kind Regards,

Scott Rossow
Group CEO / Director

Kind Regards,

Cameron Deacon
Group General Manager/Director



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**Team Introduction—RIF EUROPE BV,
Netherlands**



Dear Partners;

We are excited to introduce the Rif Europe BV Freight forwarding team.

Jan Vurens van Es has joined us as Airfreight Manager, and Daniel Broeder has joined us as Ocean Freight Manager. Jan and Daniel are both fantastic additions to the team in the Netherlands. With several years of experience in the freight forwarding industry, this will certainly be key to take us to the next level!

Emma Shangguan, who specializes in handling account, also joined us with Daniel and Jan.

We've been on a journey for the past few months, and now we're ready to roll with our skilled team :)

Please do not hesitate to contact us regarding your Air-Ocean-Road movement.

We'd also like to extend a warm greeting to you at our site in the AMS-Airport area. Visit our offices for a one-on-one experience.



| Designation | Name | Email | Tel. # | Cell # |
|-------------------------|-------------------|--|--------------------|--------------------|
| General manager freight | Dico Verbeek | dverbeek@rifeurope.eu | +31-(0) 85-4871351 | +31-(0) 6-54987862 |
| Ocean freight manager | Daniel Broeder | dbroeder@rifeurope.eu | +31-(0) 85-4871352 | +31-(0) 6-30924579 |
| Airfreight manager | Jan Vurens van Es | jvurensvanes@rifeurope.eu | +31-(0) 85-4871353 | +31-(0) 6-28080725 |
| Inbound Administration | Emma Shangguan | eshangguan@rifeurope.eu | +31-(0) 85-4871354 | |

**Business Update — ECU Kenya is now
AEO accredited**



Your best logistics partner in East Africa

We are immensely proud to announce that ECU Worldwide Kenya is now AEO Accredited.

We connect Kenya to the mainland Africa as well as global hubs through our extensive global network, and now ECU Worldwide Kenya being AEO accredited, ECU Kenya will have access to 152 AEO certified importers and exporters and various other benefits.

With this certification:

- > ECU Worldwide Kenya will now have access to 152 AEO certified importers and exporters. This means that we are now able to provide door-to-door service to you for your cargo.
- > As an AEO certified organization, we get preferential customs facilities to help with the clearance process. Such as pre-arrival, faster priority documentation clearance and access to priority service channel. This allows us to provide better, safer and faster service to you for your cargo movements.
- > Save on time of clearance and also cost at points of service.
- > We have received a recognition of customs certified secured and reliable trading partners.
- > Customs destination verification on need basis.

Contact us today and let us help you with your shipment.



Achieving Milestones—17 years of Windlog, Brazil



17th ANNIVERSARY
BRAZIL WIND LOGISTICS

Windlog completed **17 years** this month and the team on the photo was the one that **began the company back in 2004**. Today Windlog team is composed of 140 employees, 10 offices across Brazil and **3 certification including AEO**.

We can say that those 17 years have been marked by hard and honest work with so much challenges as well as opportunities, we are pleased to have been consolidating our brand as a premium logistics provider known by our experience, efficient and unique service. We are grateful for all our partner that supported our growth and hopefully will continue to go a long way with us.



About Windlog

Windlog is one of the main logistics companies in brazilian market. With more than 5000 clients, 10 offices in the whole country and international agents around the world. In 17 years Windlog has consolidated itself as one of the best freight forwarder in Brazil, with 3 certifications, AEO, ISO 9001 and ISO 14001.

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Netting Update



THE AVVASHYA GROUP

August Netting Calendar

| 2021 | AIR NETTING CALENDAR | | | | | | |
|---------|----------------------|----------------|----------------|--------------------|--------------------------|-------------------|-------------|
| MONTH | CNC SEND OUT | CNC SEND OUT | CNC SEND OUT | LAST DAY | FINAL DAY! | PAYMENTS FROM | SETTLEMENT |
| | FIRST PRE REPORT | 2ND PRE REPORT | 3RD PRE REPORT | PRE RE-REPORTS | FINAL RE-REPORTS WILL BE | PARTICIPANTS HAVE | PAY OUT DAY |
| | | | | CAN BE SENT TO CNC | SENT BY CNC | TO BE WITH CNC | BY CNC |
| | Tuesday | Wednesday | Thursday | Friday | Monday | Tuesday | Tuesday |
| OCTOBER | 19 | 20 | 21 | 22 | 25 | 26 | 02-NOV |
| | | | | | | | |

HOLIDAYS IN THE WORLD

| Sr. No. | Country | Date | Occasion |
|---------|-----------|-----------|-----------------------------------|
| 1 | China | 1-7 Oct | National Day holiday |
| 2 | Hong Kong | 01-Oct-21 | National Day |
| 3 | Cyprus | 01-Oct-21 | Cyprus Independence Day |
| 4 | India | 02-Oct-21 | Mahatma Gandhi Jayanti |
| 5 | Germany | 03-Oct-21 | Anniversary of German Unification |
| 6 | Australia | 04-Oct-21 | Labour Day |
| 7 | Korea | 04-Oct-21 | National foundation day |
| 8 | Cambodia | 5/6/7 Oct | Pchum Ben Day |
| 9 | Egypt | 06-Oct-21 | Armed Forces Day |
| 10 | Maldives | 07-Oct-21 | National Day |
| 11 | Argentina | 08-Oct-21 | Touristic Holiday |
| 12 | Taiwan | 9-11 Oct | National Day |
| 13 | Korea | 11-Oct-21 | Hangul Proclamation Day |
| 14 | Argentina | 11-Oct-21 | Cultural Diversity Day |
| 15 | Canada | 11-Oct-21 | Thanksgiving |
| 16 | Chile | 12-Oct-21 | Day of the Races |
| 17 | Brazil | 12-Oct-21 | Lady Aparecida's Day |
| 18 | Spain | 12-Oct-21 | Hispanic Day |

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HOLIDAYS IN THE WORLD

| Sr. No. | Country | Date | Occasion |
|---------|--------------------|-----------|---|
| 19 | Thailand | 13-Oct-21 | The Passing of King Bhumibol |
| 20 | Hong Kong | 14-Oct-21 | Chung Yeung Festival |
| 21 | India | 15-Oct-21 | Dassera |
| 22 | Cambodia | 15-Oct-21 | Commemoration Day of King Father, Norodom Sihanouk |
| 23 | Haiti | 17-Oct-21 | Death of Dessalines |
| 24 | Maldives/Egypt | 18-Oct-21 | Prophet Muhammad's Birthday |
| 25 | Jamaica | 18-Oct-21 | Heroes' Day |
| 26 | Pakistan/Sri Lanka | 19-Oct-21 | Eid Milad-un-Nabi |
| 27 | Sri Lanka | 20-Oct-21 | Vap Full Moon Poya Day |
| 28 | Guatemala | 20-Oct-21 | Independence Day |
| 29 | Thailand | 22-Oct-21 | Substitution Chulalongkom Memorial Day |
| 30 | Czech Rep. | 28-Oct-21 | Independent Czechoslovak State Day |
| 31 | Cyprus | 28-Oct-21 | Greek National Day |
| 32 | Turkey | 28-Oct-21 | Republic Day Eve (half day) |
| 33 | Turkey | 29-Oct-21 | Republic Day |
| 34 | Cambodia | 29-Oct-21 | King Norodom Sihamoni's Coronation Day |
| 35 | Germany | 31-Oct-21 | Reformation Day |
| 36 | Chile | 31-Oct-21 | National Day of the Evangelical & Protestant Churches |

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