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HCL AGM 2022—Cape town, South Africa



Hello Everyone,

Despite busy schedules and business running all over the globe, our dear members and partners still managed to get together for three whole days of networking frenzy. With business cards exchanged and business information conveyed, we hope to see in the coming months more collaboration within the network.

From September 15 to 17, 2022, the HCL Network held its 12th Annual General Meeting in the beautiful city of Cape town.

The southernmost tip of Africa is one of the most magnificent parts of the world, a paradise full of exquisite scenery, beautiful beaches, two oceans – the icy Atlantic and the warmer Indian Ocean – and a wide variety of attractions to make any visitor happy.

This is where Cape Town is located. They call it 'the Fairest Cape', and there's a reason for this. It really is a magical city, with flat-topped Table Mountain looming over it. It stretches around the mountain, and wherever you are, there are often glimpses of sea and golden beaches, not to mention that iconic mountain as its beautiful backdrop.

Cape town was carefully selected amongst other cities to provide attendees with unrivaled hospitality of the South African culture, interesting cultural experience, as well as an inspiring and engaging atmosphere for our one-to-one meetings.

The Annual Meeting was hosted at the 4-Star The President Hotel, located in the wind-free Bantry Bay, Cape Town. The hotel was the ideal base to explore the city's sights and experiences. The resort-style hotel is situated along the Atlantic Ocean front, just metres from the Sea Point Promenade, with Lion's Head as a backdrop.,

The event kicked off with registrations, visiting the very famous "Table top mountain, Camps Bay beach and V&A Waterfront", and then a welcoming dinner at the GOLD restaurant on 15th September. The guests enjoyed the various authentic African dishes, and every single dish was delicious. The drum session and the energetic wonderful dance and singing performances were the highlight of the evening. We were absolutely blown away by the skills, vibe, and improvisation displayed while we enjoyed the lip smacking meal.

On 16th September, after a warm welcome from Network head Mr. Deepal Shah, the participants grouped up for a photo and then the one-to-one meetings commenced. All meeting participants were provided with 22 meeting slots spanning one and half-intense days, which fully show cased the professionalism of our network. Additionally, the strength and services of their companies were presented by few selected agents to stimulate discussion and transfer knowledge.

The evening of first day kept free from any agenda to let our participants explore the beautiful city. Most of the participants from the group decided to visit the Pigalle restaurant, which is famous for its stylish setting for steaks, seafood & Portuguese cuisine with live jazz, swing and salsa music.

HCL AGM 2022—Cape town, South Africa



After the intense meetings on day two, 17th September, it was time to wind down and enjoy each other’s company. The Gala dinner kicked off with drinks and appetizer at The Deck area of the hotel and then moved inside for the food, drinks and dance. After a small ceremony of cake cutting to celebrate the birthday of Nancy from our Belgium office, the awards were presented to winners.

As a closed knitted network of carefully selected Airfreight forwarders, we would like to bring together even more people, improve their opportunities of connecting with industry experts worldwide, and enable our members and partners to extract more benefits in a time and cost-saving manner.

As many of you know, our Annual Global Meeting has and will always focus on achieving the best business outcome for you. We aim for a couple of intense and rewarding days with a tightly organized schedule that provides time for many good encounters and conversations, enabling you to meet with the right people for your projects. While we understand that business takes time to develop, we are expecting the overwhelmingly positive response after Cape town meeting, thanks to the participation of every single one of our agent.

We received positive feedback overall, with some very creative and constructive suggestions.

Many of our agents have expressed an interest in discussing specific topics at future meetings. Based on the comments on the feedback forms, we anticipate a very positive impact on everyone’s business in the coming months.

We will make every effort to incorporate these suggestions into our upcoming AGMs.

We look forward to hosting many more successful meetings in the following years, and hope to always see both old friends and new members & partners there!

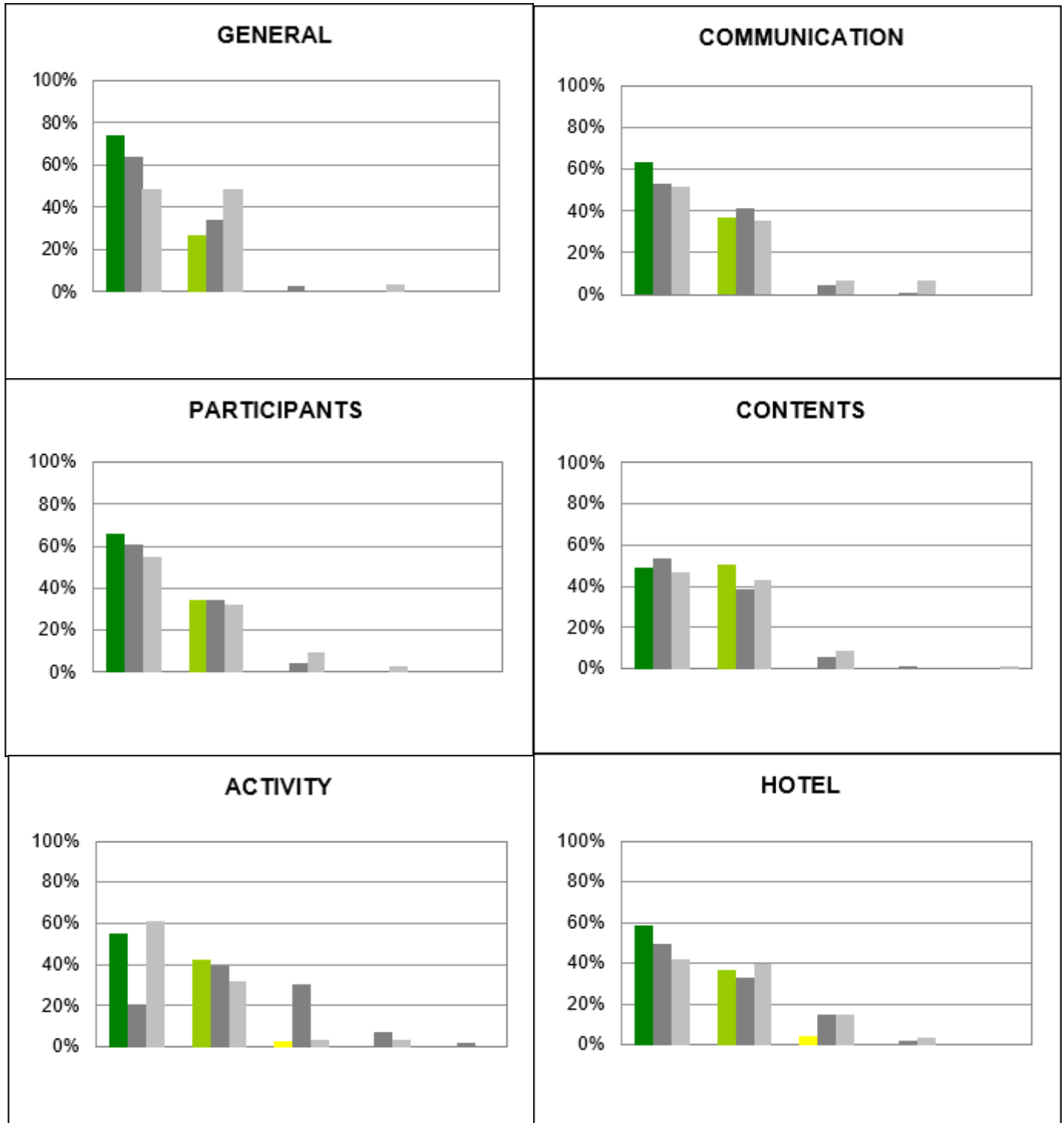
Suggestions Received by the agents
Presentations should be brief
Encourage agents to use Network partners
One whole day for sight seeing
Find a venue near to the city
Team building activity
Print agents logo on the cue card
Early check in and late check out

HCL AGM 2022—Cape town, South Africa



Survey Results— 2018/2019/2022

Green Bar—2022
Dark grey bar—2019
Light Grey bar— 2018



HCL AGM 2022—Cape town, South Africa



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HCL AGM 2022—Cape town, South Africa



OUR WINNERS!!

Windlog, Brazil - Most participating agent

Atrax, SA – Most appreciated agent

ITS, Denmark – Most Incremental Business

Al-Rashed, Kuwait - Best agent in account settlements

Premiere Logistics, China—Highest Billing — Team could not participate in the meeting due to Covid regulations. Their trophy will be couriered to their head office in Shanghai.



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**Business Update—DSH GLOBAL
LOGISTICS, AU**



NEW TEAM MEMBER AT DSH GLOBAL LOGISTICS

DSH Global Logistics are excited to welcome our new Customs Broker Mr Yang Liu.

He is a **Licensed Customs Broker** with over 9 years' experience in the Logistics Industry.

Yang commenced his Logistics career as a cartage coordinator then progressed to a compiler, before moving on to study Customs Brokerage and attain his Customs Brokers Licence.

Yang is accredited for Class 19.1: Non-Commodity for Containerised Cargo Clearance (NCCC) and Class 19.2: Automatic Entry Processing for Commodities (AEPCOMM) Approved Arrangements with the Department of Agriculture and Water Resources.

He will work alongside our Customs Manager Mark Williams and will be able to assist you with all your Customs and Quarantine requirements.

Yang is a family guy, he loves spending time with family at home and going fishing in his spare time.

On behalf of the DSH Global Logistics team, Welcome aboard Yang!

Yang may be contacted on our office number 02 9771 6611 or via email yang@dshglobal.com.au .

Kind Regards,

The team at DSH Global Logistics
www.dshglobal.com.au

Service Update—SUPER LOGISTICS,
MALDIVES



SUPER LOGISTICS®



SUPER LOGISTICS

SUPER LOGISTICS PVT LTD
05th Floor, Ma. Bodudhaharaage, Chandhanee Magu,
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Market Update—Premiere Logistics Ltd,
China

PREMIERE | logistics

Article 5

PREMIERE | logistics

Retailers Start Selling Something New :
Logistics Services

American Eagle Outfitters and Gap want other merchants to use their supply chains, raising questions about control, competition and data privacy

Apparel sellers Gap Inc. and American Eagle Outfitters Inc. are betting their logistics expertise can bring in revenue with the sales of jeans and T-shirts, at a time when strains in supply chains are raising the importance of delivery reliability and speed.

The retailers want other businesses, including rival merchants, to use their warehouses and distribution networks to manage their flow of goods. The efforts echo the strategy undertaken by Amazon.com Inc., which operates its Fulfillment by Amazon warehousing and shipping service for third-party retailers even as it sells its own retail products online.

Supply-chain experts, however, say the retailers face hurdles pushing into the logistics market, including concerns prospective customers may have about data privacy and potentially giving up the competitive edge they may have when controlling their own logistics network.

“The customer fulfillment activities are so core to any retailer—any company, but a retailer in particular,” said Michael Dominy, vice president of supply-chain research at research firm Gartner Inc., because “you’re delivering that customer experience. So turning that over to somebody else is always challenging.”

San Francisco-based Gap recently launched what it calls GPS Platform Services, a logistics and fulfillment network open to other businesses. AEO, based in Pittsburgh, created a subsidiary called Quiet Platforms after acquiring logistics companies Quiet Logistics and AirTerra last year. Quiet Platforms offers fulfillment, logistics and transportation services to other brands.

The two companies are launching the platforms as questions over control of logistics operations have grown more urgent in the wake of pandemic-driven supply-chain disruptions that included port bottlenecks and other challenges.



Madrid Logistics Festival



WELCOME TO THE
2ND FESTIVAS OF
MADRID LOGISTICS

The "II Madrid Logistics Party" organized by Grupo Diario and Propeller Madrid was held on Friday, September 23rd, after two years of suspension due to the Covid-19 pandemic. The celebration was held in order to reinforce the union of professional colleagues in the logistics sector and as in Spain we are very party people... We took the opportunity to enjoy a really entertaining event. The celebration was organized under a big tent in Coslada, a municipality belonging to the Community of Madrid, in Spain. The event started at 13:00 and the famous cocido madrileño was served until 16:00 and the meal was accompanied by nothing more and nothing less than a very entertaining soundtrack! Between spoonfuls we were laughing and establishing professional bonds, leaving aside the seriousness of the work, relaxing the atmosphere and maintaining respect among us. A saxophonist played a saxophonist with current songs to liven up the atmosphere. Several gifts were raffled among the attendees, offering as first prize a trip to Turkey. And the event ended with a DJ who got the attendees dancing.



JAVIER-AITANA-MIHAIL-ELENA-INES-PAUL-FARNICISCO-JUAN-ALBERTO
MADRID BRANCH TEAM



Market Update—Junior Freight, Spain**MSC to Develop Air Cargo Solution in Response to Market Demand**

MSC Mediterranean Shipping Company SA, a global leader in transportation and logistics, has started developing a new MSC Air Cargo solution in response to customer demand and as a complementary service to its container shipping solutions.

MSC Air Cargo has been under development for several months and the new solution will be available from early 2023, following the delivery of the first of four MSC-branded Boeing 777-200F aircraft that will be operated by Atlas Air, a subsidiary of Atlas Air Worldwide Holdings, Inc.

MSC has appointed Jannie Davel, formerly of Delta Cargo, Emirates SkyCargo and DHL to develop its air cargo business and to build the team that will implement it.

Commenting on the new initiative, MSC Chief Executive Officer Soren Toft said: "We are delighted to announce the development of MSC Air Cargo and to welcome Jannie Davel to spearhead this exciting new offering for MSC clients. This is our first step into this market and we plan to continue exploring various avenues to develop air cargo in a way that complements our core business of container shipping."

Sar Nawaz Khan

Manager Airfreight Product & Operations

ECU WORLDWIDE (PVT) LTD, PAKISTAN

[Source—https://www.msc.com/en/newsroom/press-releases/2022/september](https://www.msc.com/en/newsroom/press-releases/2022/september)

Netting Update



October Netting Calendar

2022	AIR NETTING CALENDAR						
MONTH	CNC SEND OUT	CNC SEND OUT	CNC SEND OUT	LAST DAY	FINAL DAY!	PAYMENTS FROM	SETTLEMENT
	FIRST PRE REPORT	2ND PRE REPORT	3RD PRE REPORT	PRE RE-PORTS	FINAL RE-PORTS WILL BE	PARTICIPANTS HAVE	PAY OUT DAY
				CAN BE SENT TO CNC	SENT BY CNC	TO BE WITH CNC	BY CNC
	Monday	Tuesday	Wednesday	Thursday	Friday	Thursday	Thursday
OCTOBER	17	18	19	20	21	27	03-Nov

HOLIDAYS around THE WORLD

Country	Date	Occasion
Malaysia	1st Oct	Sabah Governor's Birthday
Cyprus	01-Oct	Cyprus Independence Day
Australia	03-Oct	Labour day (Syd and Adl)
Australia	3rd Oct	Queen's Birthday
Korea	3rd Oct	National foundation day
Germany	03-Oct	Day of German unity
Hong Kong	04-Oct	Chung Yeung Festival
Israel	04-Oct	Kippur eve.
Israel	05-Oct	Yom kippur
India	05-Oct	Dussehra/ Vijaya Dashmi
Portugal	5th Oct	Republic Implementation Day
Australia	6th Oct	Royal Launceston Show
Egypt	06-Oct	Armed forces day
Maldives	7th-8th Oct	Prophet's Birthday
UAE, Qatar, Bahrain, Indonesia, Lebanon	08-Oct	Prophet Muhammad's birthday
Taiwan	8-10 Oct	National day
Tunisia	08-Oct	Prophet's birthday
Lebanon, Egypt	09-Oct	The Prophet's birthday
Israel	09-Oct	Sukkot eve
Uganda	9th Oct	Independence Day
Malaysia	9th Oct	Prophet Muhammad's Birthday
Korea	9th-10th Oct	Hangul Proclamation Day
Srilanka	9th Oct	Milad un-Nabi
Srilanka	9th Oct	Vap Full Moon Poya Day
Israel	10-Oct	Sukkot
Canada	10-Oct	Thanksgiving

HOLIDAYS around THE WORLD

Country	Date	Occasion
Kenya	10-Oct	Moi day
Kenya	10-Oct	Huduma day
Chile	10-Oct	Day of original towns
Israel	11-17 Oct	Sukkot week
Spain	12-Oct	Hispanic day
Thailand	13-Oct	H.M. The King Bhumibol Aduladej's Memorial Day
Ukraine	14th Oct	Defender of Ukraine Day
Thailand	14-Oct	Special Holiday (Bangkok Office)
Australia	14th Oct	Flinders Island Show
Tunisia	15-Oct	Evacuation day
Israel	17-Oct	Simchat tora
Jamaica	17-Oct	Heroes' Day (Jamaica)
Colombia	17-Oct	Columbus Day
Australia	20th Oct	Royal Hobart Show
Kenya	20-Oct	Mashujaa day
New Zealand	24-Oct	Labour day
Kenya, Malaysia, Singapore, Mauritius	24-Oct	Deepavali
Thailand	24-Oct	Substitution for Chulalongkorn's Memorial Day
India	24-25 Oct	Diwali
Maldives	26th-27th Oct	The Day Maldives Embraced Islam
Turkiye	28-Oct	Republic day eve
Cyprus	28-Oct	Greek National Day
Turkey	29-Oct	Republic day
Hungary	31-Oct	Holiday
Germany	31-Oct	Reformation day
Chile	31-Oct	National day of evangelical and protestant churches
Ireland	31-Oct	October bank holiday