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Business Update— WINDLOG, BRAZIL



Windlog: 18 years of success, achievements, and plans for a promising future

Learn more about Windlog's trajectory, which, through the expertise of its founder, Klaus Steinhoff, and his team, has been standing out in the competitive logistics market

Windlog celebrates 18 years of successful history this month, consolidating itself as one of the leading names in national logistics and becoming a reference in foreign trade. Present on five continents, with nine offices in Brazil, it is recognized for the premium service provided with excellent quality and efficiency, with the customer as its main priority.

Where it all began

After 23 years of developing exceptional work in a large German group, Klaus Steinhoff, a descendant of German immigrants, decided to found his own company. That was when Windlog was born, whose main pillars were transparency and transparency seriousness, achieving exponential growth the over the years.



Klaus Steinhoff
Managing Director

ABOUT WINDLOG

Windlog is one of the main logistics companies in brazilian market. With more than 5000 clients, 10 offices in the whole country and international agents around the world. In 17 years Windlog has consolidated itself as one of the best freight forwarder in Brazil, with 3 certifications, AEO, ISO 9001 and ISO 14001



55 11 5033-7700



www.windlog.com.br
contato@windlog.com.br



Avenida Santa Catarina, 493 - Vl. Alexandria
São Paulo/SP | Brazil | 04635-000

Business Update— WINDLOG, BRAZIL



Windlog: 18 years of success, achievements, and plans for a promising future

Klaus, with his inspiring success story, recalls the importance of the family support he received when he decided to start his own business at the age of 50 and highlights:

"Our success is mainly due to working hard, honestly, and facing the constant adversities and challenges in the world of logistics."

Windlog's main differentials

The central differential is the personalized service and efficiency in solving problems. This is thanks to a team of professionals with years of experience who see the customer as "people" and not as "numbers", providing a humanized and direct service. Whatever the need arises, they will always be ready to provide the necessary support, after all, the company adapts to the customer's needs.

As a way of proving the transparency and quality of its services, Windlog conquered, over its 18 years, essential certifications such as ISO 9001, ISO 14001, and the OEA seal, which recognizes it as a reliable operator that meets the compliance parameters of foreign trade.



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It also seeks to obtain the CO2 (Carbon Neutral) seal, which aims to reduce the impacts caused by human actions on nature caused by the emission of greenhouse gases, aligning its vision of the future with concern for the environment.

Social responsibility

Windlog believes in the importance of the role of companies in social welfare, and it develops actions with NGOs that distribute food, help animals, and Doctors Without Borders, among other institutions.

The well-being of its employees is also among the priorities, and the company is concerned with generating a pleasant work environment because it is through them that Windlog has been standing out for the quality of its services provided.

What to expect for the future?

Windlog is proud of all the achievements so far. In recent years, it has achieved such satisfactory growth that it has led to new hires and the expansion of some sectors. But it doesn't stop there, and it will continue to work hard to improve its services, investing in differentials that make it stand out from its competition and always putting the customer first.

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**Business Update—Ecu Worldwide Mexico
S.A. de C.V.**

We, ECU WW Mexico participated in one of The most important logistics event in Mexico and Central America, made up of an international congress, a conference program called LOGISTIC SUMMIT & EXPO 2022

The Logistics World Expo & Summit is the most important exhibition for Logistics and Supply Chain in Mexico and Central America.

This event is composed of a large exhibition floor, an International Congress and a program with more than 35 free of charge conferences and workshops. It is the right place to meet the trends, strategies and best practices that rule the industry.

The Logistics World Expo & Summit México has been consolidated as the most important logistic businesses forum in the region. It is the highest level event to obtain new ideas and knowledge's.

The Exhibition floor, with more than 300 products and solutions leader suppliers for the industry, is a big place to find alternatives to the supply chain needs, to make networking and to exchange ideas with the logistic community.

Additionally, the training programs will provide strategies and best practices to apply in the companies.

**Business Update—Ecu Worldwide Mexico
S.A. de C.V.**



In Mexico we are very well positioned, service coverage is extensive, we are among the first consolidators in the amount of traffic and LCL direct services. But we are reinforcing the world AIR traffic,

ECU Worldwide plans to launch more consolidated weekly air services during the next year for the AIR modality, for small freight forwarder companies with destination or departure in Mexico, in line with the trend that is developing worldwide. In air services our focus is on small and medium forwarders" and with the help of our important HCL network we see a positive the growth of this product AIR.

Out Team :

- Francisco Martinez Cluster Head** – México & Centro America,
- Magaly Miguel**, Country Sales Manager Mexico,
- Yosnith Figueroa**, Regional Sales Manager Centam,
- Alma Lopez** Key Account Manager
- Cesar Salamanca** Key Account Executive,
- Enrique Camacho** Key Account Executive,
- Yesenia Cervantes**, Senior Sales Executive,
- Marlon Vazquez** Senior Sales Executive,
- Emiliano Uribe** Director’s Assistant



Industry Update

Air cargo market stable despite declines in the past six months: IATA

DESPITE demand falling for the sixth month in a row in August, the International Air Transport Association (IATA) says the air cargo market is stable.

The airline association's latest data shows that demand in cargo tonne km terms in August fell by 8.3 per cent, which was a slight improvement on the 9.7 per cent fall registered in July, reports London's Air Cargo News.

Capacity increased by 6.3 per cent and the average cargo load factor was down 7.5 percentage points from a year earlier at 46.7 per cent.

IATA director general Willie Walsh said: "Air cargo continues to demonstrate resilience. Cargo volumes, while tracking below the exceptional performance of 2021, have been relatively stable in the face of economic uncertainties and geopolitical conflicts. Market signals remain mixed.

"August presented several indicators with upside potential: oil prices stabilised, inflation slowed and there was a slight expansion in goods traded globally.

"But the decrease in new export orders in all markets except the US tells us that developments in the months ahead will need to be watched carefully."

The association said that global goods trade expanded slightly in August and added that the additional easing of Covid-19 restrictions in China will positively impact cargo markets.

"While maritime will be the main beneficiary, air cargo will also receive a boost from these developments," the association said.

It added that inflation levels in G7 countries slowed for the first time since November 2020 and that oil prices stabilised in August.

On the other hand, new export orders, a leading indicator of cargo demand and world trade,

decreased in leading economies in all regions except the US.

Looking at regional performance, Asia Pacific airlines registered an 8.3 per cent decline in cargo demand in August, although this was an improvement on the 9 per cent drop registered in July.

"Airlines in the region benefited from slightly increased levels of trade and manufacturing activity due to the easing of Covid-19 restrictions in China," IATA said.

North American carriers posted a 3.4 per cent decrease in cargo volumes in August as the lifting of restrictions in China improved demand and "a further boost is expected in the coming months".

Europe-based airlines noted a 15.1 per cent decrease in cargo volumes in August.

"This was the worst performance of all regions for the fourth month in a row," IATA said. "This is attributable to the war in Ukraine. Labour shortages and high inflation levels, most notably in Turkey, also affected volumes."

Middle Eastern carriers experienced an 11.3 per cent year-on-year decrease in cargo volumes for the month as "stagnant cargo volumes" to/from Europe affected the region's performance.

Latin American airlines bucked the trend with a 9 per cent increase in volumes as airlines have been investing in aircraft and expanding services.

Finally, African airlines saw cargo volumes increase by 1 per cent in August.

At the recent IATA World Cargo Symposium (WCS), IATA chief economist Marie Owens Thomsen said the air cargo market was not too hot, not too cold.

Ms Thomsen said that it was human nature to view a slowdown in growth negatively, but that isn't necessarily the case when the trade figures are examined from an economic point of view.

Service Update —ECU WW, U.A.E



www.ecuworldwide.com



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The ECU Worldwide Advantages

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- Transshipments sea-to-air and air-to-air
- Charter options
- Prime/differed carry options
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- Customs clearance
- Storage facilities
- Bonded warehouse for re-export



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180 Countries



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port pairs

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Market Update—Premiere Logistics Ltd,
China

PREMIERE . | logistics

Article 5

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FEDEX: E-COMMERCE GROWTH SET TO CONTINUE UNDER 'NEW NORMAL'



Research commissioned by FedEx Express found that enterprises and consumers alike agree that there's room for further growth in the already booming e-commerce sector.

The survey — conducted by Harris Interactive in July 2022 across 11 markets including Australia, Hong Kong, India, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand, and Vietnam — seeks to explore the continuing evolution of e-commerce and identify the trends that could fuel future growth.

"The survey reveals that consumers are looking for innovations in personalization, 'shoppertainment' and payment options that enhance their experience and at the same time, make it easier to discover new brands and make purchasing convenient," FedEx said.

It added that with plenty of shopping festivals already on the calendar, consumers are also looking for even more seasonal offers.



"COVID has accelerated our lifestyles to a pivot point where shopping online has been normalized across all demographics, and there's no going back. With that, e-commerce is set to take a growing proportion of total consumer spend," said Kawal Preet, president of the Asia Pacific, Middle East and Africa (AMEA) at FedEx Express.

"With more people shopping online consumer preferences are becoming increasingly sophisticated. As SMEs and e-merchants evolve their online sales platforms, our research uncovers opportunities for businesses to capitalize on what consumers want," she added, noting that FedEx is "well positioned" to support the continuing e-commerce growth.

Asia Pacific which includes the world's biggest e-commerce markets like India, Mainland China, Japan, and Korea, will see revenue from e-commerce sales reach US\$2.09 trillion this year as 57% of the region's population shops online.

Industry Update

Air France KLM Martinair Cargo (AFKLMP Cargo) has taken a new step forward in making the airfreight industry more sustainable with the introduction of goSAF. Customers can now set the level of their contribution to sustainable aviation fuel (SAF) for every cargo shipment they book.

This is part of its pledge to tackle climate change, achieving net-zero CO2 emissions in 2050. AFKLMP Cargo believes that the best way to achieve a more sustainable future for the airfreight industry is by joining hands with customers

With goSAF, customers using the myCargo booking portal can set the level of their contribution to SAF for each shipment.

AFKLMP Cargo gives customers a choice of four contribution levels, which will allow them to proportionally reduce their contribution to CO2 emissions when booking. The underlying CO2 emissions calculator determines the expected CO2 emissions of the shipment and calculates the costs of compensating for this by investing in the purchase of SAF.

“When our customers decide to contribute to SAF, they not only reduce the CO2 emissions of their own shipments, but also contribute to more sustainable supply chains for their customers and help them and the broader cargo industry reduce impact on the environment. By working together and gradually increasing the percentage of SAF used to power every flight, we can really make a difference in achieving a more sustainable airfreight industry,” GertJan Roelands, senior vice president Sales & Distribution explained.

goSAF is the logical next step following the introduction of AFKLMP Cargo’s customer- oriented SAF programme, which was the first of its kind, launched in 2020.

The Cargo SAF programme enables forwarders and shippers to fuel their flights with a percentage of SAF. Customers choose their own contribution level, while we ensure that the investment is fully utilised to purchase SAF. When investing in SAF, customers receive an independently certified report specifying the amount of SAF purchased in terms of traffic volume, giving an indication of the resulting reduction in CO2 emissions. The programme has already welcomed 40 partners.

In 2022, AFKLMP Cargo took the initiative in adding a standard percentage of SAF (0.5%-1%) to all flights departing from Paris Charles de Gaulle and Amsterdam Airport Schiphol. Although this percentage may seem tiny, it is an important step in the right direction.

AFKLMP Cargo will keep cooperating with industry partners in seeking ingenious solutions and innovations that will promote the use and accelerate the production of SAF.

All investments in sustainable aviation fuel – whether it be via AFKLMP Cargo’s SAF programme or via goSAF – will be fully utilised to purchase more SAF. AFKLMP Cargo does not profit from this financially in any way.

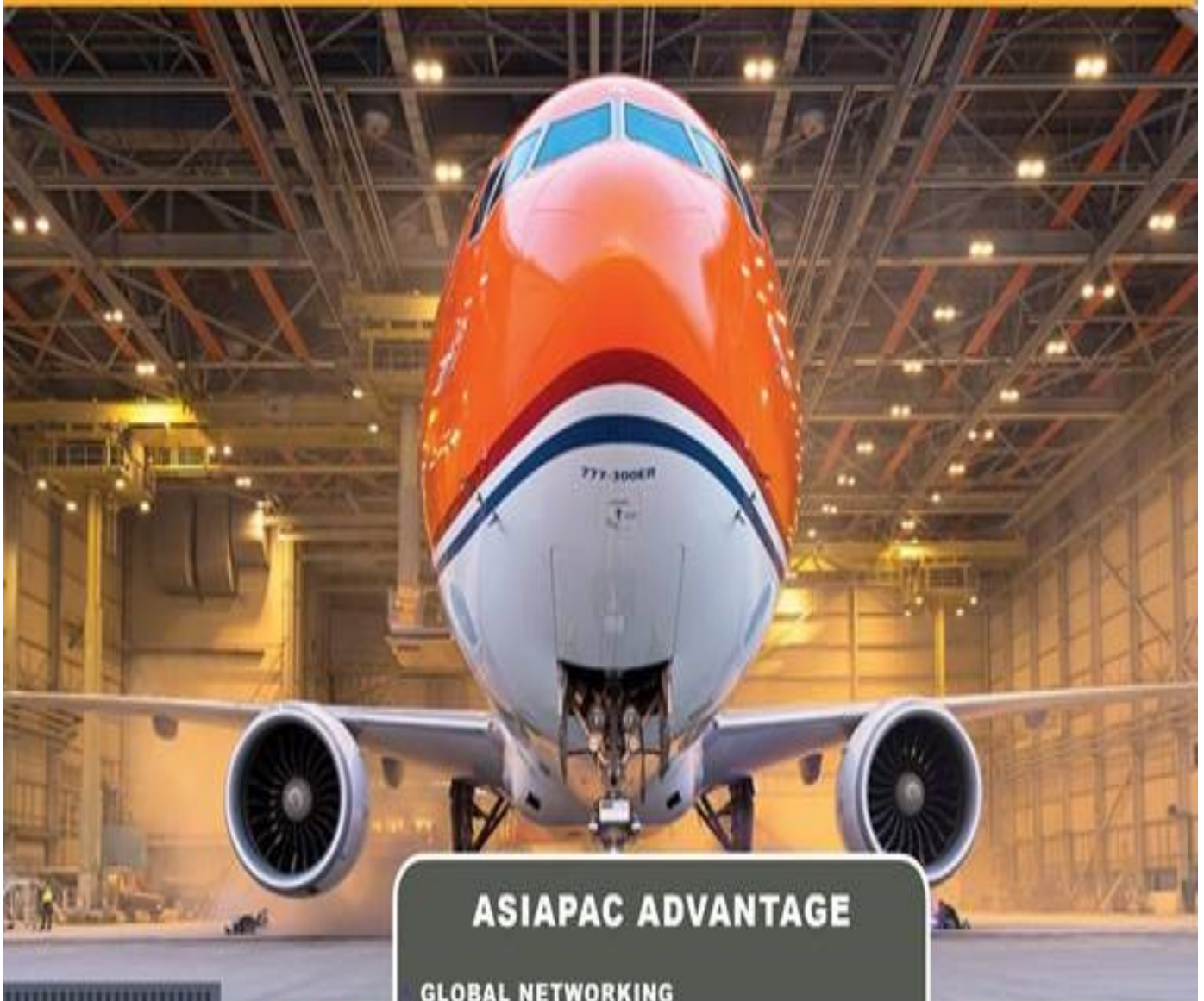
As is the case for participants in our SAF programme, customers who contribute via goSAF receive a report with an overview of the calculated CO2 reduction thanks to their investments.

Source— ACW

Service Update—Asiapac, Mexico

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24/7 SERVICE
DOOR TO DOOR SERVICE
COMPETITIVE RATES

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Netting Update



November Netting Calendar

2022	AIR NETTING CALENDAR						
MONTH	CNC SEND OUT	CNC SEND OUT	CNC SEND OUT	LAST DAY	FINAL DAY!	PAYMENTS FROM	SETTLEMENT
	FIRST PRE REPORT	2ND PRE REPORT	3RD PRE REPORT	PRE REPORTS	FINAL REPORTS WILL BE	PARTICIPANTS HAVE	PAY OUT DAY
				CAN BE SENT TO CNC	SENT BY CNC	TO BE WITH CNC	BY CNC
	Monday	Tuesday	Wednesday	Thursday	Friday	Monday	Monday
NOVEMBER	21	22	23	24	25	28	05-DEC

HOLIDAYS around THE WORLD

Month	Country	Date	Occasion
November	Israel	1st Nov	Aliyah Day School Observance
November	Mauritius, Germany, Lithuania, Portugal, Italy, Belgium, Hungary, Spain, Poland, France, Chile, Philippines	1st Nov	All Saints' Day
November	Australia	1st Nov	Melbourne Cup Day
November	Mauritius	2nd Nov	Commemoration of the Arrival of Indentured Labourers
November	Lithuania	2nd Nov	All Saints' Day
November	El Salvador	2nd Nov	day of the dead
November	Maldives	3rd Nov	Victory Day
November	Malaysia	4th Nov	Sultan of Perak's Birthday
November	Russia	4th - 6th Nov	National Unity Day
November	Colombia	7th Nov	All Saints' Day
November	Srilanka	7th Nov	Ill Full Moon Poya Day
November	Belarus	7th Nov	Day of the October revolution
November	Australia	7th Nov	Recreation Day
November	Maldives	11th Nov	Republic Day (in Maldives)
November	Malaysia	11th Nov	Sultan of Kelantan's Birthday
November	Belgium, France	11th Nov	Armistice Day
November	Canada	11th Nov	Remembrance Day
November	Poland	11th Nov	Independence Day
November	Malaysia	12th Nov	Sultan of Kelantan's Birthday Holiday
November	Malaysia	13th Nov	Sultan of Kelantan's Birthday Holiday
November	Colombia	14 Nov	Cartegana's Independence Day
November	Germany	16th Nov	Penance Day
November	Latvia	18th Nov	Independence Day of Latvia
November	Mexico	21 Nov	Revolution day
November	Lebanon	22nd Nov	Lebanese Independence Day
November	Australia	25th Nov	Devonport Show
November	Romania	30th Nov	St. Andrew's Day
November	Philippines	30th Nov	Bonifacio Day