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**Team HCL Wishes You and Your Family  
a wonderful New Year!!**



## Network Announcement

Dear All,

We would like to inform you all, that Kuntal Singh has been transferred to another Department and going forward **Anuja Fernandes** will be supporting the Network.

We have created a common Email Id for the Network Admin i.e. [networkadmin@hcllogistics.eu](mailto:networkadmin@hcllogistics.eu) for all future communications.

Request you all to please mark all your emails to the New network admin Email Id.

You can reach out to her on:

Email: [networkadmin@hcllogistics.eu](mailto:networkadmin@hcllogistics.eu)

Mobile: 8652180777

Please join us in congratulating Anuja Fernandes and wishing her success in this new role.

## Change Management for Hyperion ARCS Netting

### Overview of the To Be Process

CNC will share required **SOA format** in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, **EPM** will automatically process the file & then Records will match with counter party books. **CNC will share required SOA format in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, EPM will automatically process the file & then Records will match with counter party books.**

Data would be processed as and when data file (SOA template) would be placed in the shared folder for initial upload and changes. Post processing, matching report will be shared

We are currently planning to have 4 pre reporting and 1 final reporting to be executed during One ARCS Hyperion Netting cycle. The number of pre-cycles can be increased or decreased by CNC as and when required.

Basis matching done in **EPM** system, Netting Participants will receive **MATCHED**, **SUGGESTED MATCH** and **UNMATCHED** report at invoice level during all the netting cycles (Pre & Final run)

Basis Pre Reports shared by CNC, Netting Participant can perform their Follow-up with counter parties on their **SUGGESTED MATCH** and **UNMATCHED** transactions, They can add approved AP invoices in **SOA template** & follow-up with counter parties for their unapproved AR invoices as mentioned in unmatched report. For Next Pre-run or Final Run, Netting participants will have to share their Revised **SOA template** CNC and the same will be uploaded in Replace Mode for the participant's complete data. If CNC doesn't receive **Revised** version of your SOA then last received version in that month Netting will be considered for matching.

On Final day of the run, Final Matched Transactions and Final Netting Settlement report will be shared by CNC via e-mail.

Netting Participants will book manual netting vouchers in their ERP as being done earlier, based on the Final Netting Settlement report shared by CNC. Settlement should be done "To / By" CNC as per amount mentioned in Settlement Report & Dates mentioned in Netting Calendar.

## Change Management for Hyperion ARCS Netting

### HYPERION BENEFITS

- Automated & Transparent Invoice approval process
- Dispute resolution at invoice level
- Proper Audit trail at invoice level for Balance confirmation
- Auto matching/ confirmation & auto Netting Journal booking
- No more holding back of approved invoices

### FAQ's

**Q1.** How would I know if I made a mistake in the manual Excel upload template?

**Ans:** In Manual Excel SOA Template we have given Instructions on “How to fill Excel SOA” Users can read those Instructions carefully before updating SOA. Also we have develop a macro within SOA template which can validate SOA for all possible human errors and provide error log to users which enable them to correct their mistakes.

**Q2.** Do I need to control use of any special characters in the manual Excel upload template?

**Ans:** Yes, You can not use special characters like comma (,) & semi colon (;) anywhere in excel SOA template. Also you should not keep any single cell blank if you have use any invoice line. If there is no information to provide then you can use “NA”

**Q3.** What if the payable is not booked at all or payable is booked wrongly?

**Ans:** If any payable invoice is Approved but you have not mentioned in your initial SOA then you can add that invoice in your Revised SOA & share that with CNC in order to match that invoice in next Pre/Final Run. If you have booked any

Receivable or Payable invoice incorrectly then you need to correct that in your ERP system as well as in Revised SOA & share correct data with CNC in order to match those invoices in next Pre/Final Run

**Q4.** Will “Data Confidentiality” will be maintained during this Netting process?

**Ans:** Yes, 100% This Hyperion Netting Activity will be carried out by 3rd party vendor & Your Receivable & Payable data will not be shared within Network. In Pre & Final Reporting as well you will receive only those transactions data which is either in your books & in your counterparty books (which related to your office only) Hence Pls. be 100% assure about “Data Confidentiality”

## Business Update— TRANSCINCO PORTUGAL

### 2023 WISHES TRANSCINCO PORTUGAL

We have just started a new year full of uncertainties and with general concern about global economic projections.

But we look positively to 2023 with great sense of responsibility and confidence.

Also we confirm our commitment to do our best and ensure a good response to the most emergent situations.

Last year achievements resulted on two new awards we just received.

This reflects all the efforts done during 2022 and the recognition of our good performance that make our entire team and esteemed clients feel proud.

We would like to share with all our esteemed company awards:

COMPANY THAT PROMOTES SALARY EQUALITY BETWEEN WOMEN AND MEN 2022 (Award given by Portuguese Government Commission for Equality at Work and Employment)



SMALL AND MEDIUM-SIZED ENTERPRISES (SME) LEADER 2022 (Accreditation seal to distinguish the merit of national SME's with superior performances, award given by Portuguese Government Agency for Competitiveness and Innovation)



We remind our actual services:

Import LCL service via Barcelona and Antwerp HUB until Portugal and direct consol box from Singapore until Portugal.

Export LCL service via Barcelona HUB to Worldwide and direct consol box to Singapore.

Also we can offer FCL and AIR rates to/from Portugal as we are IATA Agents.

Please accept our best regards and wishes for an excellent 2023.

Greetings from TRANSCINCO Team,



## Business Update— ASIAPAC TURKEY

As Asiapac Turkey, we arranged our first air charter of 2023.

Due to the pandemic, many countries faced a shortage of health equipment and medicines. We are proud to be part of an initiative where Turkey is supplying children's medicines to Canada. Our first air charter carried over 250,000 bottles of liquid acetaminophen for children. It's initiatives like these that reinforce our commitment to providing swift, safe and excellent logistics movement.



## Business Update — M&M air sea cargo Germany

New Interface of agency network.

Dear Partners,

May some of you know me already from the E-Mail correspondence we had the last month.

Let me introduce myself. I started to work for M&M in January 1986.

The first 10 month I worked in the export shipping department for USA/Canada.

13 years experience in the export shipping department for South Africa incl. visits of our previous partner in South Africa. 9 years assistance of our Previous Managing Director and now since many years I took over the administration/back office of our Hamburg seafreight branch.

From the 1st. of October 2022 I took over the maintenance of our Agency/Partner Network from my colleague Thomas Baier who has taken over new tasks in our company.

I am now responsible for the administration and development of our agency network and always for your disposal if you need assistance from our side.

### **M&M air sea cargo GmbH**

**Contact: Ms. Nicole Mahler**

**Operations: Corporate Affairs and Administration**

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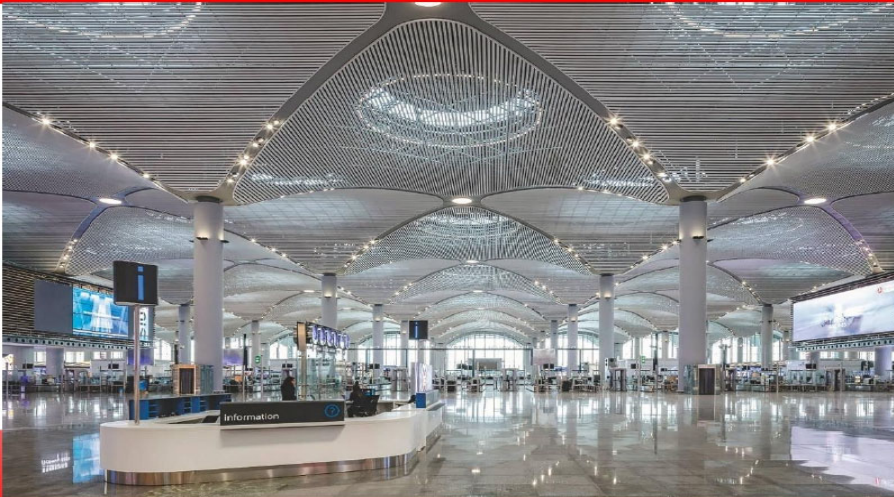




## Market Update—Premiere Logistics Ltd, China

### Article 1

**PREMIERE** | logistics



**Alibaba Group Holding Ltd. will invest more than \$1 billion in Turkey for a logistics hub at Istanbul's airport and a data center near the Turkish capital, said president Michael Evans.**

## Alibaba Plans Logistics Hub at Istanbul Airport, Data Center Near Ankara

"We have a serious investment plan at Istanbul Airport. From here, we can evaluate e-export plans to Europe, the Middle East and the Far East," Evans said in an interview with the Sabah newspaper.

Alibaba is targeting Turkey for expansion because of its strong production capacity that could back e-commerce and become part of the company's supply chain in Europe and the Middle East, Evans said. Expanding commerce and cloud—based units are expected to lift the company's revenue.

Evans, a former Goldman Sachs Group Inc. executive, urged Turkey to improve its e-commerce regulations to address "certain shortcomings" to have fair competition, Sabah reported without elaborating.

Along with a logistics hub at Istanbul's airport, the biggest in the country, the Chinese e-commerce giant plans to build Turkey's biggest data center in Temelli, near the capital of Ankara, Sabah cited Evans as saying.

The Alibaba-backed e-commerce platform Trendyol has become Turkey's largest startup. Asked whether Alibaba has plans to enter the stock market in Turkey through Trendyol, Evans said "I think it is advantageous to be a public company. But this has to be decided by Trendyol management. If they want to go public, we will support them. I think this will happen as Trendyol grows.

## Market Update—Premiere Logistics Ltd, China

### Article 2

**PREMIERE** | logistics



## Vietnam boosts logistics industry's competitiveness

Deputy Prime Minister Le Minh Khai has just signed Resolution No.163/NQ-CP on promoting the synchronous implementation of key tasks and solutions to enhance competitiveness and boost the logistics industry in the country.

### Developing logistics into a service industry with high-added value

The Government will direct Ministers, heads of ministerial-level agencies, governmental agencies, and Chairmen of People's Committees of provinces and centrally-run cities to focus on the synchronous implementation of solutions to improve the competitiveness and develop Vietnam's logistics services.

The Government's viewpoint is to develop logistics services into an industry with high added value, linking them with the development of goods production, import-export and domestic trade, the development of transportation infrastructure and information technology. The Government aims to develop the logistics service market, focusing on improving the competitiveness of logistics service enterprises. It would also focus on making the most of the country's geographical advantages and strengthening connectivity to make Vietnam an important logistics hub in the region, and developing logistics in association with sustainable supply chains.



## Market Update—Premiere Logistics Ltd, China

**PREMIERE** | logistics

Attention will also be paid to improving the quality of human resources, and promoting digital transformation and technology application.

Accordingly, ministers, heads of ministerial-level agencies, Governmental agencies and Chairpersons of People's Committees of provinces and centrally-run cities are required to focus resources on and urgently implement the tasks assigned in Decision No. 221/ QD-TTg. They should proactively handle arising problems according to their competence or report them to competent authorities as prescribed, take full responsibility before the Government and the Prime Minister for ensuring the progress and quality according to the set requirements.

The Ministries of Industry and Trade, Transport, Finance, and related agencies should closely monitor the international and regional situation and promptly analyze and assess the impacts affecting the country's economy. On that basis, they should proactively build scenarios and response plans, direct and operate logistics activities to well serve production, domestic goods circulation, and import and export activities.

Ministries, sectors, and localities are responsible for firmly grasping the situation, promptly detecting and immediately handling problems arising in logistics activities that could adversely affect the socio-economic situation within the scope and field of state management.



### Towards the development of green logistics

The Ministry of Transport will take charge of and coordinate with ministries, branches, and localities in implementing transport components in national and regional master plans and provincial plans, so as to ensure the synchronization of transport infrastructure and logistics development goals, including logistics centres, inland depots, and bonded warehouses.

The resolution also looks to strengthen connectivity among different modes of transport, and maximize multimodal and cross-border transport to reduce costs and improve the quality of transport services. Goods trading floor will be developed in association with e-commerce toward green logistics development.

The Ministry of Finance is required to continue to review and remove obstacles in terms of tax policies, fees and service costs to facilitate the provision of logistics services. The ministry is tasked with coordinating with other ministries and branches in promoting trade facilitation activities, reforming customs procedures, reducing and simplifying specialized inspection procedures, standardizing dossiers, and implementing commitments in the WTO Trade Facilitation Agreement.

## Market Update—Premiere Logistics Ltd, China

Article 3

PREMIERE | logistics

# China rolls out five-year plan to upgrade logistics sector



**China has rolled out a five-year plan for the development of a modern logistics sector through 2025, highlighting the need to promote the digital transformation of the sector, enhance the competitiveness of businesses and improve the quality and efficiency of logistics services.**

The five-year plan was rolled out by the General Office of the State Council on 15 December and will see China prioritise the development of cold chain logistics, promote the use of green packaging materials, and further reduce energy use and emissions in the logistics sector.

Other key measures in China's five-year plan include improving modern logistics systems by taking steps such as accelerating the digital and smart upgrading of the transportation, storage, delivery and packaging sectors and strengthening weak links in rural areas and cold chain logistics.



## Market Update—Premiere Logistics Ltd, China

**PREMIERE** | logistics

According to the government website the National Development and Reform Commission of the People's Republic of China (NDRC), the nation now has the world's largest logistics sector, leading all countries in terms of cargo transport volume and number of shipments. The total revenue of the sector reached 12 trillion yuan (US\$1.74 trillion) in 2021.

Zhang Jiangbo, deputy head of the department of trade at the NDRC, told a news conference on 29 December that China's logistics sector is facing challenges, including disparities between eastern and western regions and urban and rural areas in terms of infrastructure and services offered, as well as a relatively small number of logistics businesses that compete globally.

He said the latest five-year-plan has adopted a host of measures to boost the competitive edge of logistics services providers, including efforts to improve the quality and efficiency of services and refine the sector's business environment.



China is the largest apparel supplier in the world. But in recent weeks its logistics sector has been crippled by another Covid outbreak across the country.

China's citizens are no longer in lockdown after years of adhering to President Xi Jinping's zero-Covid policy which – while it curbed the outbreak – served to lower immunity against the infection.

The increase in infection rates means industry across China is facing disruption such as staffing shortages, which is leaving businesses vulnerable to closures, while sickness in the logistics sector is causing supply chain chaos.

Dr Sheng Lu, associate professor of fashion and apparel studies at the University of Delaware, tells Just Style: "The latest Covid outbreak in China has started affecting the global textile and apparel supply chain and deserves a close watch. One imminent challenge is a nationwide labour shortage, production delays, and even factory closures as Covid cases surge. When Covid-19 first broke out in China in early 2020, garment-exporting countries in Asia struggled to get enough raw textile materials as China was their top supplier. The same situation could repeat this time.



## Market Update—Premiere Logistics Ltd, China

ARTICLE 4

PREMIERE | logistics

# Mitsubishi Electric Announces AnyMile Drone-Based Logistics Operations Management Platform



Mitsubishi Electric US, Inc. today announced its drone-based logistics operations management platform.

It is called AnyMile, a holistic solution that is designed to enable businesses and fleet operators to schedule and manage cargo deliveries via drones over long distances of up to several hundred miles.

The platform is intended to support operation across all known categories of drones – multi-rotor, fixed-wing, single-rotor or fixed-wing hybrid VTOL – to provide an end-to-end resource planning and management system. Use of drones is expected to dramatically reduce asset transfer time for corporate shippers and logistics companies, enabling just-in-time inventory.

AnyMile will interface with last-mile delivery service providers to create a door-to-door infrastructure solution for industries such as healthcare, manufacturing, oil and gas. An interactive demo will be on display at the Consumer Electronics Show (CES) in Las Vegas from 5 January to 9 January.



## Market Update—Premiere Logistics Ltd, China



"The addition of AnyMile to Mitsubishi Electric's suite of products supports the organization's long-range vision to digitally transform our society," said Zafer Sahinoglu, vice president and general manager of Mitsubishi Electric Innovation Center (MELIC). "Drone operators, corporate shippers, and transportation and logistics companies will benefit from access to shipment, fleet and service management applications, allowing for faster and more convenient deliveries."

Recent research from GlobalMarkets.com indicates that drone use in the transportation, logistics and supply chain industries is expected to grow by a CAGR of 55% by 2030. The U.S. has already invested \$9 billion in the drone industry since 2020 to support increasing demand for efficient product delivery and promote carbon neutrality.

The AnyMile platform is expected to enable businesses to seamlessly manage their shipments, drone fleets and infrastructure services, including scheduling cargo pick up at a specific location, tracking delivery to multiple destinations; managing drone maintenance tasks; live situational awareness; and performing routine operational tasks, such as generating customer invoices, booking services for drones including refueling and much more.

The AnyMile drone logistics management platform is anticipated to be available for beta use with its core features in summer 2023.



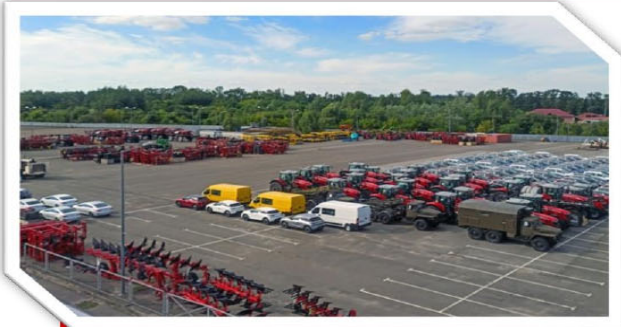
**Mitsubishi Electric US, Inc.**

Headquartered in Cypress, CA, Mitsubishi Electric US, Inc., is a US affiliate company of Mitsubishi Electric Corporation, and manufactures cooling and heating products, elevators and escalators, space and sensing systems, and semiconductor devices. Mitsubishi Electric contributes to a vibrant and sustainable society through continuous innovation and "Making Changes for the Better."

Market Update—Premiere Logistics Ltd, China

ARTICLE 5

**PREMIERE** | logistics



**Ukraine's  
financial  
Investigations  
service seizes  
large,  
Russian-owned  
logistics center**

**The Economic Security Bureau of Ukraine has arrested one of the largest logistics centers in Ukraine, worth 700 million UAH, the agency's press service reported on Jan 5.**

The bureau noted that the center is owned by Russian citizens via a Cypriot offshore company.

"The transport holding, which is one of the largest logistics centers in Ukraine, is suspected of tax evasion in the amount of over UAH 18.3million," the statement said.

Following authorized searches of the administrative buildings of the company, the ESBU detectives said they had found and seized documents about financial and economic activities that are evidence of the offense.

They also found documents confirming the Russian citizenship of the founders of the company.

Reportedly, Russian citizens, by prior conspiracy with the company's officials, since 2021, overstated the value-added tax credit during financial and economic transactions with several business entities.

Such violations of the requirements of the Tax Code of Ukraine led to the non-receipt of over UAH 18.3 million to the state budget.

The agency noted that as part of the pre-trial investigation, the corporate rights of the company were seized. And also by prohibiting the alienation, disposal and use of registered property: nine vehicles and 13 real estate objects (buildings, land plots...).

**OUR WINNER!!**  
**Premiere Logistics, China—Highest Billing**



Netting Update



**SLOW PAYER**

**PALM SHIPPING, MALTA**



## HOLIDAYS around THE WORLD

Malaysia	1st Feb	Federal Territory Day
Mauritius	1st Feb	ABOLITION OF SLAVERY
Mauritius	4th Feb	THAIPOOSAM CAVADEE
Srilanka	4th Feb	Independence Day
Malaysia	5th Feb	Thaipusam
Srilanka	5th Feb	Navam Full Moon Poya Day
Ireland	6th Feb	St. Brigid's Day
Mexico	6th Feb	Day of the Mexican Constitution
Israel	6th Feb	Tu Bishvat
Lebanon	9th Feb	St Maroun's Day
Qatar	14th Feb	Qatar National Sports Day
Uganda	16th Feb	Janan Luwum day
Mauritius	18th Feb	MAHA SHIVARATREE
Srilanka	18th Feb	Mahasivarathri Day
Malaysia	18th-19th Feb	Israk and Mikraj
Canada	20th Feb	Family Day
Brazil	20th-21st Feb	Carnival
Argentina	20th-21st Feb	Carnival
Portugal	21st Feb	CARNIVAL ** THIS ONE IS OPTIONAL
Greece	27th Feb	Ash Monday
Cyprus	27th Feb	Green Monday
Taiwan	27th-28th Feb	228 Peace Memorial Day