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## HCL AGM 2023—Athens, Greece

#### **HCL ANNUAL GENERAL MEETING 2023**

Dates: 22nd Nov (Wed) to 25th Nov (Sat), 2023

Venue: WYNDHAM GRAND ATHENS, Greece
2, Megalou Alexandrou street

GR 10437, Athens Greece





## HCL AGM 2023—Athens, Greece (Outdoor Programme—22nd Nov, 2023)













## HCL AGM 2023—Athens, Greece (Welcome Dinner — 22nd Nov, 2023)













## HCL AGM 2023—Athens, Greece













## HCL AGM 2023—Athens, Greece (Agents presentation - 23rd Nov, 2023)















## HCL AGM 2023—Athens, Greece (One to One meetings 24th Nov, 2023)











## HCL AGM 2023—Athens, Greece

#### **OUR WINNERS!!**

RIF WORLDWIDE PLC - Most appreciated agent

PREMIERE LOGISTICS (SHANGHAI) LTD. — Most appreciated agent

ASIAPAC TURKEY TASIMACILIK A.S. - Most Incremental Business

**VIM AGENCY LTD** — Best agent in account settlements

ORIENTAL POWER LOGISTIC CO. LTD  $\,-\,$  Highest Billing





## **Business Update— ASIAPAC TURKEY**

"Allcargo Turkey offices celebrates 100th anniversary of Turkiye Republic on 27.10.2023 at Turkey offices"







## **Business Update— ASIAPAC TURKEY**

"Allcargo Turkey offices celebrates 100th anniversary of Turkiye Republic on 27.10.2023 at Turkey offices"









#### **Business Update— ASIAPAC TURKEY**

As Asiapac Turkey, we continue to make an impression about our successes in different areas as well as logistics. We showed up with 3 different teams and 15 colleagues in the "4th Corporate Rowing" event, which was held on November 12, 2023 with the participation of 43 Global Companies.

Our rowing journey started last year with the contribution of one of our colleague Ms. Ipek Karamil who had started rowing as a hobby in her personal life in the past. With her reference, we met with Corporate Rowing organization Company and we as Asiapac Turkey took our place in the first race of organization.

While it was a small organization with 15 companies participating in the beginning, we became a part of an important race in which 43 global companies participated. We can say that we grew up together with a small organization. The event has become even more exciting with the participation of companies in logistics sector that heard about us.

Even though, we finished the previous races we participated in with 2nd places in first 3 sessions, we never stopped striving for the first place. We continued on our way by growing and developing with each passing race.

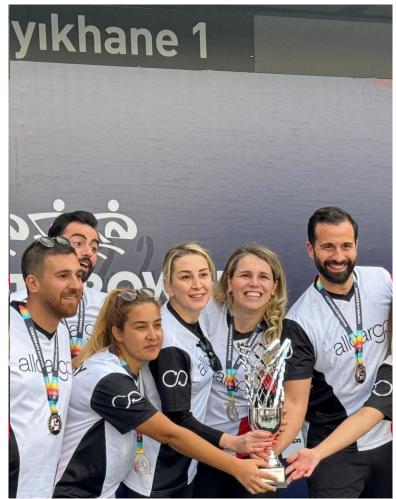
All teams completed this process by waking up early twice a week, adapting to weather conditions in all seasons, keeping the team spirit alive.

During our training period, we were very excited to compete with industry giants such as MSC, ONE LINE, UNILEVER at the 4th Corporate Rowing event.

We are proud to share that Asiapac Turkey emerged as the winner of the first-place. The success of our teams' teamwork, determination, and the victory achieved in this race, in which we participated with 3 teams and reached the finals with 2 of them, is a source of great pride for us.

Also special thanks to Ms. Ipek Karamil, for all of her support from the beginning of this organization, leading whole process and motivating our rowing teams during their tarining period.

Winners are Okan UZMEZ, Emrecan SONMEZ, Sevilay ARACI, Gözde BALLI SEN, BERK GOKSAL (from left to right on first photo with trophy)







#### **Business Update— Premiere**

#### **ARTICLE 5**





Lufthansa Cargo has introduced a new high-speed cargo shipment service, td.Zoom. This service provides the fastest transport times available from the carrier, featuring ramp supervision during aircraft loading and unloading, exclusive ramp transfers from the warehouse to the aircraft and vice versa, as well as on-demand tail-to-tail transfers at its hubs in Frankfurt, Zurich, and Munich.

## lufthansa Cargo launches new highspeed service

The service also encompasses an around-the-clock personal td.Zoom Customer Service that proactively oversees each shipment, initiating immediate actions to prevent any discrepancies, as stated by the carrier.

This new service compliments Lufthansa Cargo's existing priority services, td.Pro and td.Flash. As per the Chief Executive, Ashwin Bhat, a shipment from Shanghai to Zurich via Frankfurt that would typically take 45 hours with td.Pro and 35 hours with td.Flash can now be completed in 23 hours with td.Zoom.

Bhat commented that "td.Zoom is the top choice for speed, offering the shortest transit times and a dedicated td.Zoom Customer Service." He added, "Providing optimal customer service means tailoring the right offerings for every need. With our comprehensive selection of transport speeds, including td.Pro, td.Flash, and now td.Zoom, our customers can select a service that best aligns with their individual requirements in terms of price and performance."

In addition, this new service can be combined with the carrier's existing services like General Cargo, Dangerous Goods, and Emergency. Customers also have the option to book add-on services such as Sustainable Choice to reduce CO2 emissions.



#### **Business Update—DSH Global**



#### **DP World - Industrial Action**

DP World have announced another update in that members of the Construction, Forestry, Maritime, Mining and Energy Union (CFMMEU, MUA Division) have despite continued efforts to reach an understanding, outlined a further series of work bans and stoppages up to and including Monday 4 December.

We are seeing containers being delayed for up to 10 days post arrival due to rerouting into alternate terminals.

Our Operations Team have been monitoring inbound & outbound vessels and notifying customers of expected delays.

Please click on the link below to access the upcoming Protected Industrial Actions
PIA updates 201123.pdf (mcusercontent.com)

We will continue to provide updates as they become available.

For any enquiries, please contact the emails below.

imports@dshglobal.com.au

exports@dshglobal.com.au

sales@dshglobal.com.au

customs@dshglobal.com.au



#### **Business Update— Windlog**

## How the Importation of Used Materials Works in Brazil



As a rule, the importation of used materials in Brazil is prohibited. But, like every rule, in this case, there are exceptions too. In this first topic, we will answer the three standard questions mentioned in the introduction of the text. Understand!

To do this, consider one of the explanations for restrictions on the importation of used items: they "[...] aim to prevent goods considered outdated or obsolete and harmful to the increase in productivity from hindering national competitiveness."

#### No domestic production

One of Brazil's most commonly used exceptions is related to used equipment with no counterparts in domestic production. If we don't have it within the country, we need to look for it in other sources, international ones. This includes machines and equipment for use as a unit of cargo.

To find out if the used product to be imported has domestic production, the recommendation is to contact the trade association. Thus, it can provide a certificate as proof. Another way is to register the Import License to request public consultation.

#### Reconditioned products

It is also essential to know that in this category of importation, it is possible to bring reconditioned products to Brazil. And there is a difference between a used product and a reconditioned one. The reconditioned product is a used product that has undergone the restoration of its original condition. Thus, the replaced parts and pieces must be from the manufacturer or an authorized company for reconditioning. Otherwise, the importation will not be allowed. For example, reconditioned parts, pieces, and accessories for the replacement or maintenance of information technology and telecommunications products can be imported.

#### Consumer goods

When it comes to consumer goods, permanent importation is also prohibited. However, according to articles 57, 58, and 59 of the SECEX regulation, there are exceptions. An example of this type of importation is a used car. To permanently import a used vehicle, it must meet the following conditions:

It is over 30 years old and is considered a cultural or collector's item; A person with special needs or a diplomat owns it. Moreover, this information must be declared at the time of shipment.

#### Other used products

In addition to the rule about the lack of domestic products and consumer goods that follow the list of exceptions, there is more. The Brazilian Federal Government allows the importation of used materials for other types of products and operations, namely:

Cultural goods;

Goods for research and

Goods acquired by inheritance.



#### **Business Update— Windlog**

In the case of importing cultural goods, as well as used cars, the permission for importation must have an artistic purpose, such as:

Collections;

- Archaeological excavations;

Centenary antiques;

Statues;

- Sculptures;

Stamps;

Postcards;

- Musical instruments, among others.

#### The process of importing used materials

To initiate the process of importing used materials, it is necessary to request an Import License (LI) through the Siscomex. Siscomex is the Integrated Foreign Trade System.

The idea of this stage is to explain the product, the type of condition of the merchandise, and the classification. Additionally, specify whether it is temporary admission or nationalization.

Another essential piece of information is that, before the merchandise is shipped, the importer must have the License, which SUEXT will analyze. Thus, it is necessary to attach the electronic dossier to the system.

If the importer fails to comply with any technical process step, the Import License is automatically denied. Therefore, having a specialized partner company in this process is advisable.

For the importation to be approved, the interested party must observe the general rules for import licensing provided for in the regulation. As well as the specific rules for each type of product and operation.

Regarding the Federal Revenue, care must also be taken with regulations. There may be an audit, which occurs if the imported used product is declared as new. In this case, there will be a fine and suspicion of a crime against tax order and smuggling or contraband.

#### Licensing is not automatic.

Every item that arrives in Brazil must be licensed. Often, this process occurs automatically. In the case of importing used materials, it does not. In other words, licensing is required by SUEXT at the time of the merchandise's shipment abroad.

Still, consider that there are situations where licensing is waived:

**Temporary admission:** containers, packaging, and other similar goods intended for the transport of merchandise;

Importation of aircraft and related devices: turbo propellers, devices, and instruments for aeronautical use; and

**Nationalization of machinery and equipment:** as long as it has entered the country for economic use in new conditions.

Based on SECEX Ordinance 23/2011, Brazilian imports can be categorized into three modalities. These are: Imports exempt from licensing;

Those subject to automatic licensing;

Those are subject to non-automatic licensing.

Therefore, as we saw in this topic, used materials fall into the last alternative. For this reason, approval may take up to 60 days. Currently, we have the New Import Process (NPI), a project that restructures and simplifies imports through electronic systems.

### Contact Windlog's team of experts and get your questions answered.

Windlog is a certified company (ISO 9001, ISO 14001, and Authorized Economic Operator) with over 40 years of know-how in international logistics and operations on five continents.

#### **Business Update— RIF Group**



# **Delivering Excellence Every time Everywhere**

## RIF Group attend Going Global Live at ExCeL, London



Recently we attended the Going Global Live at ExCeL!

If you are in the business of shipping cargo around the world, then this annual event is your gateway to unlocking incredible opportunities and gaining invaluable insights into the world of international trade. This year's event was a huge success, we made some great connections and met some lovely people.







#### **Business Update— RIF Group**

## **RIF Group attend HCL Network Meeting in Athens**







Message from Wayne Gibson, Managing Director at RIF Worldwide following attendance at the HCL Conference/AGM in Athens:

"I wanted to start this week by sharing the wonderful feedback I received from our partners in the HCL Network. Most of you are aware that RIF are one of the early registering members when this network was formed, every year we get the opportunity to sit in person with the worldwide partners from the HCL network to talk about the business that we share & the potential to do more together.

Now I have attended these annual meetings on many occasions over the years, but I have to say the amount of praise received from the partners was amazing. Very well done to all RIF colleagues both in the UK & NL that have been servicing our partners within the HCL network.

Our partners are our customers and what was equally pleasing this year is the attendance of some new partners that now want to work with us due to the positive feedback that the members were giving us.

I am also very proud to announce for the 9th time we were awarded the "Most Appreciated Agent for 2023".



#### **Business Update— RIF Group**

## 🎉 Exciting News! 🎉

We're pleased to announce that RIF Worldwide Plc has been named as the 13th fastest-growing business in the South of England on the 2023 Fast Growth 50 index. This annual index recognises the most rapidly expanding companies across six nations and regions, with this particular index focusing on the South of England. We are also pleased to announce that we have been shortlisted for the Global Impact Award and the Sustainable Excellence Award.

These achievements fill us with immense pride and joy. We are honoured to join this elite network of outstanding businesses. Our inclusion in this index reflects the efforts and commitment of our teams. We are thrilled by this remarkable recognition as we keep adding value to the dynamic business landscape into the future.

We are now looking forward to the Fast Growth 50 Awards evening on 21st February 2024 in Southampton!









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#### **Network Announcement**

Dear All,

We would like to inform you all, that Kuntal Singh has been transferred to another Department and going forward **Anuja Fernandes** will be supporting the Network.

We have created a common Email Id for the Network Admin i.e. <a href="mailto:networkadmin@hcllogistics.eu">networkadmin@hcllogistics.eu</a> for all future communications.

Request you all to please mark all your emails to the New network admin Email Id.

You can reach out to her on:

Email: networkadmin@hcllogistics.eu

Mobile: 8652180777

Please join us in congratulating Anuja Fernandes and wishing her success in this new role.



#### **Change Management for Hyperion ARCS Netting**

#### Overview of the To Be Process

CNC will share required <u>SOA format</u> in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, <u>EPM</u> will automatically process the file & then Records will match with counter party books.NC will share required <u>SOA format</u> in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, <u>EPM</u> will automatically process the file & then Records will match with counter party books.

Data would be processed as and when data file (SOA template) would be placed in the shared folder for initial upload and changes. Post processing, matching report will be shared

We are currently planning to have 4 pre reporting and 1 final reporting to be executed during One ARCS Hyperion Netting cycle. The number of pre-cycles can be increased or decreased by CNC as and when required.

Basis matching done in **EPM** system, Netting Participants will receive **MATCHED**, **SUGGESTED MATCH** and **UNMATCHED** report at invoice level during all the netting cycles (Pre & Final run)

Basis Pre Reports shared by CNC, Netting Participant can perform their Follow-up with counter parties on their <u>SUGGESTED MATCH</u> and <u>UNMATCHED</u> transactions, They can add approved AP invoices in <u>SOA template</u> & follow-up with counter parties for their unapproved AR invoices as mentioned in unmatched report. For Next Pre-run or Final Run, Netting participants will have to share their Revised <u>SOA template</u> CNC and the same will be uploaded in Replace Mode for the participant's complete data. If CNC doesn't receive <u>Revised</u> version of your SOA then last received version in that month Netting will be considered for matching.

On Final day of the run, Final Matched Transactions and Final Netting Settlement report will be shared by CNC via e-mail.

Netting Participants will book manual netting vouchers in their ERP as being done earlier, based on the Final Netting Settlement report shared by CNC. Settlement should be done "To / By" CNC as per amount mentioned in Settlement Report & Dates mentioned in Netting Calendar.



#### **Change Management for Hyperion ARCS Netting**

#### **HYPERION BENEFITS**

- Automated & Transparent Invoice approval process
- Dispute resolution at invoice level
- Proper Audit trail at invoice level for Balance confirmation
- Auto matching/ confirmation & auto Netting Journal booking
- No more holding back of approved invoices

#### FAQ's

Q1. How would I know if I made a mistake in the manual Excel upload template?

**Ans:** In Manual Excel SOA Template we have given Instructions on "How to fill Excel SOA" Users can read those Instructions carefully before updating SOA. Also we have develop a macro within SOA template which can validate SOA for all possible human errors and provide error log to users which enable them to correct their mistakes.

Q2. Do I need to control use of any special characters in the manual Excel upload template?

**Ans:** Yes, You can not use special characters like comma (,) & semi colon (;) anywhere is excel SOA template. Also you should not keep any single cell blank if you have use any invoice line. If there is no information to provide then you can use "NA"

Q3. What if the payable is not booked at all or payable is booked wrongly?

**Ans**: If any payable invoice is Approved but you have not mentioned in your initial SOA then you can add that invoice in your Revised SOA & share that with CNC in order to match that invoice in next Pre/Final Run. If you have booked any

Receivable or Payable invoice incorrectly then you need to correct that in your ERP system as well as in Revised SOA & share correct data with CNC in order to match those invoices in next Pre/Final Run

Q4. Will "Data Confidentiality" will be maintained during this Netting process?

**Ans**: Yes, 100% This Hyperion Netting Activity will be carried out by 3rd party vendor & Your Receivable & Payable data will not be shared within Network. In Pre & Final Reporting as well you will receive only those transactions data which is either in your books & in your counterparty books (which related to your office only) Hence Pls. be 100% assure about "Data Confidentiality"



## **HOLIDAYS around THE WORLD**

Country	Date	Occasion
Ghana	1st Dec	Farmer's Day
Portugal	1st Dec	RESTORATION OF INDEPENDENCE
UAE	1st Dec	Commemoration Day
UAE	2nd - 3rd Dec	National Day
Thailand	5th Dec	H.M. King Bhumibol Adulyadej The great's Birthday/ National Day / Father's Day
Argentina	8th Dec	Virgin Mary Day
Macau	8th Dec	Feast of Immaculate Conception
Portugal	8th Dec	IMMACULATE CONCEPTION
Italy	8th Dec	Immaculate Conception
Israel	8th - 15th Dec	Hanukkah
Malaysia	11th Dec	Sultan of Selangor's Birthday
Thailand	11th Dec	Substitution for Constitution Day
Kenya	12th Dec	Jamhuri Day/Commemorating when Kenya became a republic
South Africa	16th Dec	Day of reconciliation
Bahrain	16th - 17th Dec	National Day
Qatar	18th Dec	Qatar National Independence Day
Macau	20th Dec	Macau S.A.R. Establishment Day
Macau	22nd Dec	Winter Solstice
Israel	22nd Dec	Asarah B'Tevet (Tenth of Tevet)
Israel	22nd Dec	December Solstice







## **HOLIDAYS around THE WORLD**

Country	Date	Occasion
Macau	24th Dec	Christmas Eve
Cyprus, Malaysia, Australia	24th - 25th Dec	Christmas
Czech Republic	24th - 26th Dec	Christmas
Singapore, Qatar, Kenya, Beligium, UK, Ireland, Ghana, Norway, Denmark, Argentina, Brazil, Srilanka, Macau, South Africa, Latvia, Portugal, Italy, UAE, Lebanon, El Salvador, Mauritius, Mexico, Uganda, Ko- rea, Canada	25th Dec	Christmas Day
Greece, Netherlands, Germany, Poland, Latvia	25th-26th Dec	Christmas
Kenya, Cyprus,UK, Australia, Uganda, Canada, Ghana	26th Dec	Boxing Day
Ireland	26th Dec	St. Stephen's day
Norway	26th Dec	Second Day of Christmas
Denmark	26th Dec	Second Day of Christmas
Srilanka	26th Dec	Unduvap Full Moon Poya Day
Macau	26th Dec	Compensatory rest day for Christmas Eve
South Africa	26th Dec	Day of Goodwill
Italy	26th Dec	Feast of St. Stephen
Latvia	31st Dec	New Year's Eve
El Salvador	31st Dec	New year's eve



