



10TH ISSUE
31ST OCTOBER, THURSDAY

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SAVE THE DATE - HCL AGM 2025

Dear All,

We would like to invite you to attend the Annual General meeting of the network. Request you all to please block these dates.

Dates: — **11th June (wed) to 14th June 2025 (sat)**

Venue: **To be announced**

Detailed agenda, registration form will be shared via email.

Regards,
HCL Network

Business Update — ECU Worldwide Canada

ECU WORLDWIDEWIDE CANADA WELCOMES DELFIN MAIA TO THEIR GROWING AIRFREIGHT DEPARTMENT



ECU Worldwide Canada is thrilled to introduce **Delfim Maia** as the newest addition to our growing air freight department. With an illustrious career that began in 1986 in Portugal, and then moved to Canada, Delfim brings over three decades of invaluable experience and expertise to our airfreight team.

His deep understanding of the industry and his ability to navigate its complexities make him an exceptional asset to our team. Delfim is known for his problem-solving abilities and his knack for finding innovative solutions.

Delfim has a keen interest in the various factors that impact our industry. Beyond his professional focus and achievements, he is passionate about water sports, biking, soccer, and photography.



We are excited to have him on board and are confident that his approachability and vast experience will bring tremendous value to our customers.

Please join us in extending a warm welcome to Delfim Maia as he embarks on this exciting new chapter with ECU Worldwide Canada.

For any Airfreight request please send to: ECUAirCanada@ecuworldwide.com

Business Update — RIF Group



***Delivering Excellence
Every time Everywhere***

China Rail Freight Service

We now offer LCL and FCL services from China to the UK and Europe. Our local container freight stations (CFS) in China are well located allowing us to receive cargo across the whole of China.

Once your shipment arrives at one of our local Container Freight Stations (CFS) in China, it will be transferred to our consolidation warehouse in Xian, one of China's major inland rail terminals. Our Xian to Duisburg service utilises the Express rail, ensuring priority at border crossings for a faster transit. The journey from railhead to railhead typically takes about 17 days.



Some of the key benefits of Rail freight:

- Cheaper alternative to Air Freight, but quicker than Sea Freight.
- Less chance of delays / impact to transit time due to travelling across land.
- GPS Tracking available (24/7 visibility giving you peace of mind of where your shipment is)

If you would like to know more about our service please contact us at the following email addresses.

Contact:

UK Destined Cargo: railgb@rifworldwide.co.uk

NL Destined Cargo: railnl@rifeurope.eu

Business Update— Windlog

Simplify Transport and Maximize Efficiency in Agribusiness with Windlog!



At Windlog, we know that the success of agribusiness depends on efficient and secure logistics for cargo transportation. Our freight forwarding service is designed to streamline operations for our clients in the agribusiness sector, connecting them with the best transportation solutions domestically and internationally.

Our specialized team understands the sector's needs and provides comprehensive support at every step of the transportation process. Whether moving large harvests, transporting agricultural machinery, or shipping supplies, we are ready to optimize routes, reduce costs, and ensure quick delivery.

Why choose Windlog?

- **Customized Planning:** We create solutions tailored to each client's unique profile and specific demands.
- **Comprehensive Coverage:** We provide support across land, sea, and air transport, ensuring your cargo arrives on time and in perfect condition.
- **Sector Expertise:** Our experience in freight forwarding for agribusiness ensures fast and precise service with minimized risks.
- **Technology and Innovation:** We use advanced technology to monitor and provide full visibility of cargo during transit.

Contact Windlog's team of experts and get your questions answered.

Windlog is a certified company (ISO 9001, ISO 14001, and Authorized Economic Operator) with over 40 years of know-how in international logistics and operations on five continents.



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Change Management for Hyperion ARCS Netting**Overview of the To Be Process**

CNC will share required **SOA format** in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, **EPM** will automatically process the file & then Records will match with counter party books. **NC will share required SOA format in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, EPM will automatically process the file & then Records will match with counter party books.**

Data would be processed as and when data file (SOA template) would be placed in the shared folder for initial upload and changes. Post processing, matching report will be shared

We are currently planning to have 4 pre reporting and 1 final reporting to be executed during One ARCS Hyperion Netting cycle. The number of pre-cycles can be increased or decreased by CNC as and when required.

Basis matching done in **EPM** system, Netting Participants will receive **MATCHED**, **SUGGESTED MATCH** and **UNMATCHED** report at invoice level during all the netting cycles (Pre & Final run)

Basis Pre Reports shared by CNC, Netting Participant can perform their Follow-up with counter parties on their **SUGGESTED MATCH** and **UNMATCHED** transactions, They can add approved AP invoices in **SOA template** & follow-up with counter parties for their unapproved AR invoices as mentioned in unmatched report. For Next Pre-run or Final Run, Netting participants will have to share their Revised **SOA template** CNC and the same will be uploaded in Replace Mode for the participant's complete data. If CNC doesn't receive **Revised** version of your SOA then last received version in that month Netting will be considered for matching.

On Final day of the run, Final Matched Transactions and Final Netting Settlement report will be shared by CNC via e-mail.

Netting Participants will book manual netting vouchers in their ERP as being done earlier, based on the Final Netting Settlement report shared by CNC. Settlement should be done "To / By" CNC as per amount mentioned in Settlement Report & Dates mentioned in Netting Calendar.

Change Management for Hyperion ARCS Netting

HYPERION BENEFITS

- Automated & Transparent Invoice approval process
- Dispute resolution at invoice level
- Proper Audit trail at invoice level for Balance confirmation
- Auto matching/ confirmation & auto Netting Journal booking
- No more holding back of approved invoices

FAQ's

Q1. How would I know if I made a mistake in the manual Excel upload template?

Ans: In Manual Excel SOA Template we have given Instructions on “How to fill Excel SOA” Users can read those Instructions carefully before updating SOA. Also we have develop a macro within SOA template which can validate SOA for all possible human errors and provide error log to users which enable them to correct their mistakes.

Q2. Do I need to control use of any special characters in the manual Excel upload template?

Ans: Yes, You can not use special characters like comma (,) & semi colon (;) anywhere in excel SOA template. Also you should not keep any single cell blank if you have use any invoice line. If there is no information to provide then you can use “NA”

Q3. What if the payable is not booked at all or payable is booked wrongly?

Ans: If any payable invoice is Approved but you have not mentioned in your initial SOA then you can add that invoice in your Revised SOA & share that with CNC in order to match that invoice in next Pre/Final Run. If you have booked any

Receivable or Payable invoice incorrectly then you need to correct that in your ERP system as well as in Revised SOA & share correct data with CNC in order to match those invoices in next Pre/Final Run

Q4. Will “Data Confidentiality” will be maintained during this Netting process?

Ans: Yes, 100% This Hyperion Netting Activity will be carried out by 3rd party vendor & Your Receivable & Payable data will not be shared within Network. In Pre & Final Reporting as well you will receive only those transactions data which is either in your books & in your counterparty books (which related to your office only) Hence Pls. be 100% assure about “Data Confidentiality”

HOLIDAYS around THE WORLD

Country	Date	Occasion
Germany	1st Nov	All Saints' Day
Italy	1st Nov	All Saints Day
Belgium	1st Nov	All Saints' Day
Portugal	1st Nov	All Saints Day
Chile	1st Nov	All Saints' Day
Philippines	1st Nov	All Saint's Day
Poland	1st Nov	All Saints' Day
Mauritius	2nd Nov	Arrival of Indentured Labourers
Brazil	2nd Nov	Finados
Philippines	2nd Nov	All Soul's Day
Belgium	11th Nov	Armistice Day
Poland	11th Nov	Independence Day
Canada	11th Nov	Remembrance Day
Brazil	15th Nov	Proclamation of the Republic
Srilanka	15th Nov	il full moon poya day
Mexico	18th Nov	Mexican Revolution
Germany	20th Nov	Day of Repentance and Prayer
Lebanon	22nd Nov	Independence Day
Philippines	30th Nov	Bonifacio Day