



HCL MAGAZINE

11TH ISSUE
30TH NOVEMBER, SATURDAY

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SAVE THE DATE - HCL AGM 2025

Dear All,

We would like to invite you to attend the Annual General meeting of the network. Request you all to please block these dates.

Dates: — **11th June (wed) to 14th June 2025 (sat)**

Venue: **To be announced**

Detailed agenda, registration form will be shared via email.

Regards,
HCL Network

Business Update — Militzer & Munch



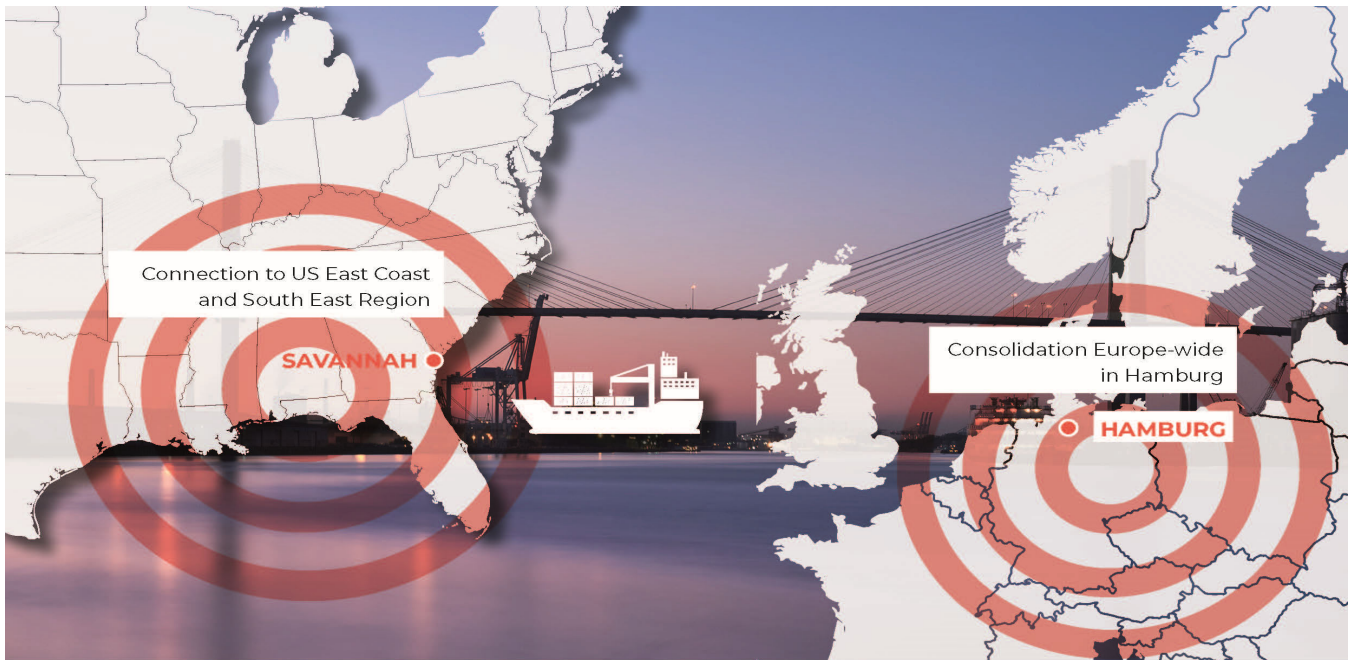
Militzer & Münch founds joint venture for automotive logistics

Together with Uwe Moser, a specialist in car transportation, the logistics service provider intends to offer a complete package for the transportation of high-quality vehicles. The new company's headquarters at Stuttgart Airport will be the focal point.

Logistics service provider Militzer & Münch has founded the joint venture “M&M Premium Car Logistics” together with automotive logistics expert Uwe Moser. The new company, headquartered at Stuttgart Airport, will be launched on November 1, 2024. The primary aim is to offer the transportation of rare or unique vehicles such as prototypes, vintage cars and racing cars for companies and private customers.

Depending on requirements, the vehicles are transported by air or sea freight or overland. The target markets are the USA, China, Korea, Japan and South Africa. The vehicles can be delivered there for trade fairs, exhibitions, premieres and media events, but also for testing purposes and private use.

Business Update — Militzer & Munch



MILITZER & MÜNCH: WEEKLY LCL SEA FREIGHT CONSOLIDATIONS FROM HAMBURG TO SAVANNAH

OUR OFFER:

- » Weekly departures
- » From Hamburg to Savannah
- » 16 days port-to-port
- » 100% under M&M control
- » From the economic centers of Europe to the US East Coast and the Southeast region of the USA.

YOUR ADVANTAGES:

- » Full control and shipment tracking
- » Attractive freight rates
- » Reduced risk, no unnecessary interfaces
- » Support from expert teams in Europe and the USA
- » Fast and secure handling in state-of-the-art warehouses
- » Temporary storage options and warehousing solutions after arrival, pick & pack, order processing, distribution in North America.



M&M Militzer & Münch - your competent partner for international transportation - since 1880.

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Business Update — Militzer & Munch



MILITZER & MÜNCH: Weekly air freight consolidations from Frankfurt to Chicago

OUR OFFER:

- » Weekly departures
- » From Frankfurt to Chicago
- » Flight:
Direct flight ex FRA - ETD Saturday at 15:15 h
Arrival at ORD - ETA Saturday at 18:40 h
- » 100% under M&M control
- » From the economic centers of Germany to the greater Chicago region

YOUR ADVANTAGES:

- » Delivery in the Chicago area at the beginning of the week
- » Full control and shipment tracking
- » Attractive freight rates
- » Reduced risk, no unnecessary interfaces
- » Support from expert teams in Europe and the USA
- » Fast and secure handling in state-of-the-art warehouses
- » Temporary storage, warehousing, picking and distribution in the USA at request

M&M Militzer & Münch - your competent partner for international transportation - since 1880.

For inquiries:

Feel free to contact your local M&M team

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Business Update — Intereuropa



Dear partners, we are very pleased to announce the celebration of 50 years existence of Intereuropa Skopje. Thank you for all your support, sincerely hoping for even better cooperation. At the same time, we would like to refresh you about development of the company as well as to inform you about Intereuropa Skopje's current activities.

DEVELOPMENT

- Intereuropa Skopje, a Macedonian subsidiary of the Intereuropa Group from Koper Slovenia was established in 1974.
 - With more the 50 years' experience on the local market became one of the leading logistic companies in the region – bridge between Central Europe and EA Continent.
 - 1991 – The company was re-registered in the Republic of N. Macedonia.
 - 2002 – Intereuropa was the first foreign company that realized a logistics green field investment in building its own logistic facilities in Skopje.
 - 2008 – Established own branch network at the borders.
 - Today – Company standing strong on the achieved and still working on further development. With highly trained employees and subcontractors Intereuropa Skopje performs a full line of logistic services on a basis. With own bounded warehouse facilities (open and closed) are conveniently located in the East industrial zone of the capitol Skopje. With own distribution fleet, company provide integrated logistics on a door-to-door basis (3PL, 4PL), with own network of branch offices - at borders with Serbia, Bulgaria, Greece, and Kosovo.
- With granted customs statuses - local customs clearance provider, authorized consignee, and consignor- Intereuropa Skopje provides customers with simplified customs procedures. The customs operations are supported with 2.2 million euros of guarantees (c/clearance, transit formalities and bonded warehousing).
- Membership in many international and logistics organizations: FIATA, IATA, FETA...

VISION AND MISSION

- To remain the leading logistics provider in Macedonia, especially recognized as leaders for a complex project solution, 1 special and oversized transportation as well as transportation of dangerous goods ...
- Intereuropa also envision further growth on the markets where will cover through the supplying a complete range of logistics services.
- Our motto is from "partial to complete logistics services".

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Business Update — Intereuropa

- The two underlying strategies for achieving vision are based on incensement of the added value of services through further employee's sophistication and improved logistics operations and capacities, acquisition of logistics companies, or organic growth dependent on target market characteristics and conditions (in the neighboring countries and CIS).

LOGISTIC SERVICES

- Finding logistics solutions worldwide.
- Continental transport (Road: FTL and groupage, rail, multi-modal).
- Sea transport (FCL, LCL, Ro-Ro, chartering).
- Air transport (incl. chartering)
- Terminal services (bonded and regular w/housing, inventory management and distribution).
- Customs formalities (export-import-transit, local customs clearance, authorized consignee, and consignor).
- Customs guaranties (w/housing, import duties, transit in the amount of 2,5 million Euros).
- Cargo Insurance (for all types of cargo regardless of value -through our own insurance agency).

SPECIAL PROJECTS

- ON-SPOT delivery **Wind Power Mill**, Bogdanci, NMK) - Complex project with BLUE WATER Denmark.
- ON-SPOT delivery **Wind Power Mill** (from EU-NMK) – SIEMENS.
- Project in Poti Georgia, for Hydro-**Electrical power plant**- FERIOINVEST.
- Transportation of **pipes used for the oil industry** from Iraq to the EU – CIMMEX.
- Transportation of **equipment for small hydropower plants** from EU-NMK- MHE PROJECT.
- Distribution of **petrol products** – LUKOIL.
- Transportation of **industrial air conditioners** – MITSUBISHI.
- Transport support for reconstruction of **500 schools** in Tajikistan – GLOBALONE.
- 3PL distribution of **routers and wi-fi equipment** – FLASH GLOBAL.
- 3PL distribution of **sport equipment and products** – ADIDASS

REFERENCES

DSV AIR & SEA LTD	COMARK DOO	FERO INVEST	LUKOIL
PHILIP MORISS	BLUE WATER SHEPPING	VIVAKS	MIKROSAM
NENIKO	ALPIN KOM	TAB MAK	CONFY ANGEL
RUEN INOX AUTOMOBILE	LTH LEARNICA	MAKPETROL	AWT INTERNATIONAL



50 years

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Business Update — Global Traffic

GLOBAL TRAFFIC LTD INTERNATIONAL FREIGHT FORWARDER

Global Traffic Ltd.
Freight Building West
P.O. Box
CH-8058 Zurich-Airport

Phone + 41 44 521 75 00
E-Mail info@globaltraffic.ch

Did you know?

Global Traffic Ltd is able to arrange all kinds of special transports from Basel, Geneva or Zurich to almost every destination in the world:

- Oversize Cargo
- Valuables
- Vehicles
- Fragile Items
- Dangerous Goods

Latest example:

Porsche 911 GT3 Cup - Type 992
from Basel to Shanghai



We can provide all necessary export documents as well as top individual handling on loading and transport.

Ask for our quotation for your special freight from Switzerland:

info@globaltraffic.ch

Business Update — RIF Group



*Delivering Excellence
Every time Everywhere*

LATEST UPDATES...

**RIF Group attend Going Global Live at
ExCeL, London**



Recently we attended the Going Global Live show at ExCeL!

If you are in the business of shipping cargo around the world, then this annual event is the gateway to unlocking incredible opportunities and gaining invaluable insights into the world of international trade. This year's event was a huge success, we made some great connections and met some lovely people.

Change Management for Hyperion ARCS Netting

Overview of the To Be Process

CNC will share required **SOA format** in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, **EPM** will automatically process the file & then Records will match with counter party books. **NC will share required SOA format in which Netting participants will have to share their data (O/s AR+AP at invoice level). On receipt of the SOA from Netting participants, CNC will then upload these SOA a shared file folder where, EPM will automatically process the file & then Records will match with counter party books.**

Data would be processed as and when data file (SOA template) would be placed in the shared folder for initial upload and changes. Post processing, matching report will be shared

We are currently planning to have 4 pre reporting and 1 final reporting to be executed during One ARCS Hyperion Netting cycle. The number of pre-cycles can be increased or decreased by CNC as and when required.

Basis matching done in **EPM** system, Netting Participants will receive **MATCHED**, **SUGGESTED MATCH** and **UNMATCHED** report at invoice level during all the netting cycles (Pre & Final run)

Basis Pre Reports shared by CNC, Netting Participant can perform their Follow-up with counter parties on their **SUGGESTED MATCH** and **UNMATCHED** transactions, They can add approved AP invoices in **SOA template** & follow-up with counter parties for their unapproved AR invoices as mentioned in unmatched report. For Next Pre-run or Final Run, Netting participants will have to share their Revised **SOA template** CNC and the same will be uploaded in Replace Mode for the participant's complete data. If CNC doesn't receive **Revised** version of your SOA then last received version in that month Netting will be considered for matching.

On Final day of the run, Final Matched Transactions and Final Netting Settlement report will be shared by CNC via e-mail.

Netting Participants will book manual netting vouchers in their ERP as being done earlier, based on the Final Netting Settlement report shared by CNC. Settlement should be done "To / By" CNC as per amount mentioned in Settlement Report & Dates mentioned in Netting Calendar.

Change Management for Hyperion ARCS Netting

HYPERION BENEFITS

- Automated & Transparent Invoice approval process
- Dispute resolution at invoice level
- Proper Audit trail at invoice level for Balance confirmation
- Auto matching/ confirmation & auto Netting Journal booking
- No more holding back of approved invoices

FAQ's

Q1. How would I know if I made a mistake in the manual Excel upload template?

Ans: In Manual Excel SOA Template we have given Instructions on “How to fill Excel SOA” Users can read those Instructions carefully before updating SOA. Also we have develop a macro within SOA template which can validate SOA for all possible human errors and provide error log to users which enable them to correct their mistakes.

Q2. Do I need to control use of any special characters in the manual Excel upload template?

Ans: Yes, You can not use special characters like comma (,) & semi colon (;) anywhere in excel SOA template. Also you should not keep any single cell blank if you have use any invoice line. If there is no information to provide then you can use “NA”

Q3. What if the payable is not booked at all or payable is booked wrongly?

Ans: If any payable invoice is Approved but you have not mentioned in your initial SOA then you can add that invoice in your Revised SOA & share that with CNC in order to match that invoice in next Pre/Final Run. If you have booked any

Receivable or Payable invoice incorrectly then you need to correct that in your ERP system as well as in Revised SOA & share correct data with CNC in order to match those invoices in next Pre/Final Run

Q4. Will “Data Confidentiality” will be maintained during this Netting process?

Ans: Yes, 100% This Hyperion Netting Activity will be carried out by 3rd party vendor & Your Receivable & Payable data will not be shared within Network. In Pre & Final Reporting as well you will receive only those transactions data which is either in your books & in your counterparty books (which related to your office only) Hence Pls. be 100% assure about “Data Confidentiality”

HOLIDAYS around THE WORLD

Country	Date	Occasion
Portugal	1st Dec	Restoration of Independence
Mexico	1st Dec	Transition of the Federal Executive Power
Scotland	2nd Dec	St Andrew's Day (substitute day)
Italy	8th Dec	Immaculate Conception
Portugal	8th Dec	Immaculate Conception
Chile	8th Dec	Immaculate Conception
Brazil	8th Dec	Anniversary of the city of Guarulhos and Campinas
Philippines	8th Dec	Feast of the Immaculate Conception of Mary
Malaysia	11th Dec	Sultan Selangor's Birthday
Sri Lanka	14th Dec	Uduvap full moon poya day
South Africa	16th Dec	Day of Reconciliation
Qatar	18th Dec	Qatar National Independence Day
Philippines	24th Dec	Christmas Eve
Cyprus	24th Dec	Christmas Eve
Greece	25th - 26th Dec	Christmas
Indonesia	25th - 26th Dec	Christmas Day
Sri Lanka, Germany, Lebanon, Italy, Australia, Uganda, Netherlands, England & Wales, Scotland, Belgium, South Africa, Portugal, Korea, Singapore, Mexico, Chile, Mauritius, Brazil, Philippines, Cyprus, Malaysia, Poland, Canada, Norway, Denmark	25th Dec	Christmas Day
Germany, Poland, Norway, Denmark	26th Dec	Second Day of Christmas
Italy	26th Dec	Feast of St. Stephen
Australia, Uganda, England, Scotland, Cyprus, Canada	26th Dec	Boxing Day
Netherlands	26th Dec	Christmas Day
South Africa	26th Dec	Day of Goodwill
Philippines	30th Dec	Rizal Day
Philippines	31st Dec	Last Day of the Year